

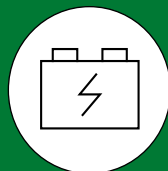
Based on DOE's Industrial Decarbonization Roadmap and prior Liftoff Reports, we identified nine decarbonization levers for focus

Decarbonization pillars: inter-related, cross-cutting strategies to pursue in parallel

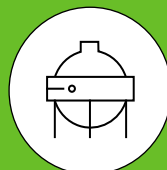
Energy Efficiency



Industrial Electrification



Low-Carbon Fuels, Feedstocks, and Energy Sources (LCFFES)



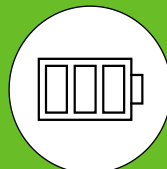
Electrolytic Hydrogen 




Raw Material Substitution



Alternative Fuel - Non-H2

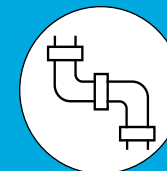


Clean onsite electricity + storage 

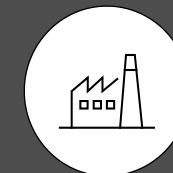


Alternative production methods

Carbon Capture, Utilization, and Storage (CCUS) 



Grid Decarbonization and other external factors





Key



Technologies also discussed in prior Liftoff reports from DOE

This analysis considered the processing and production steps in eight industrial sector value chains

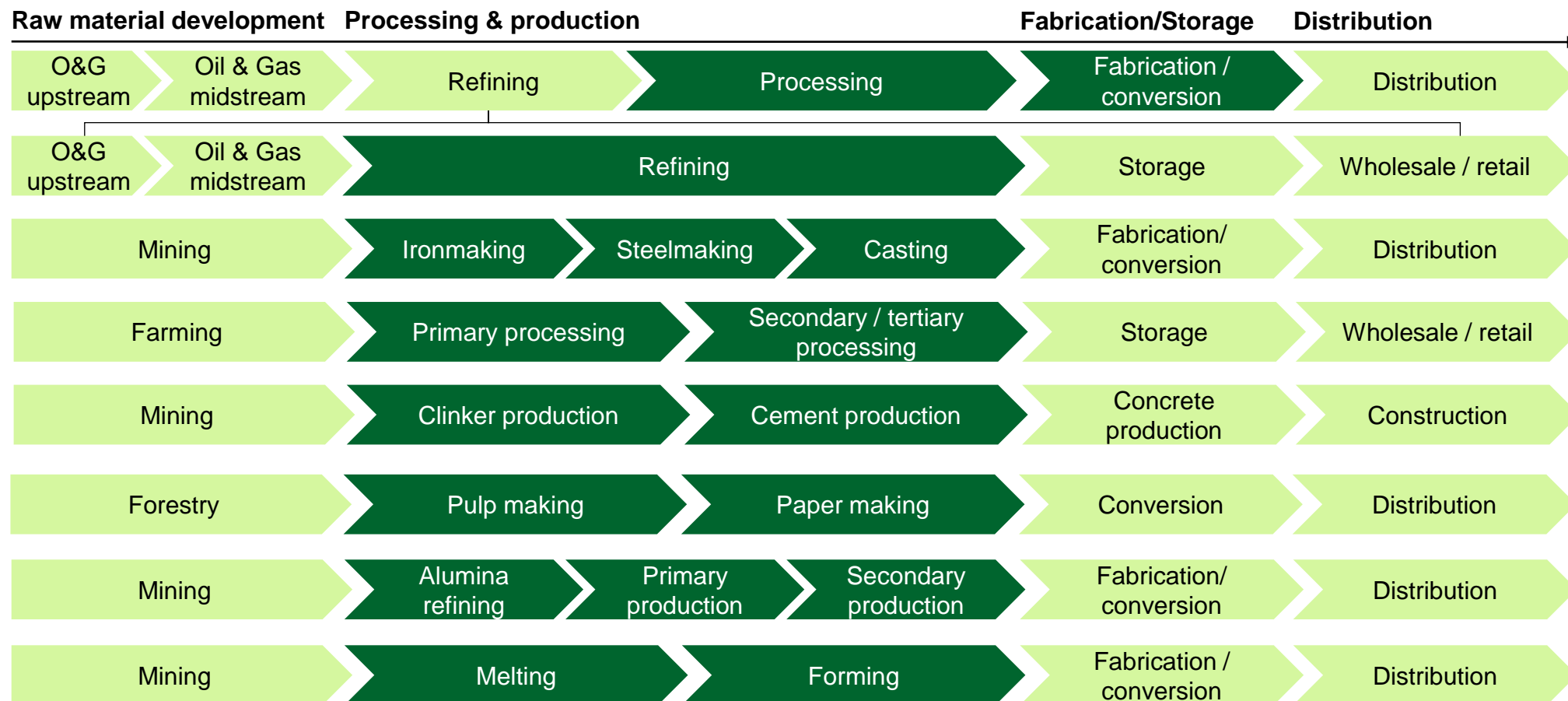
 In-scope

 Out-of-scope

PRELIMINARY ILLUSTRATIVE TRANSPORTATION EMISSIONS NOT STUDIED

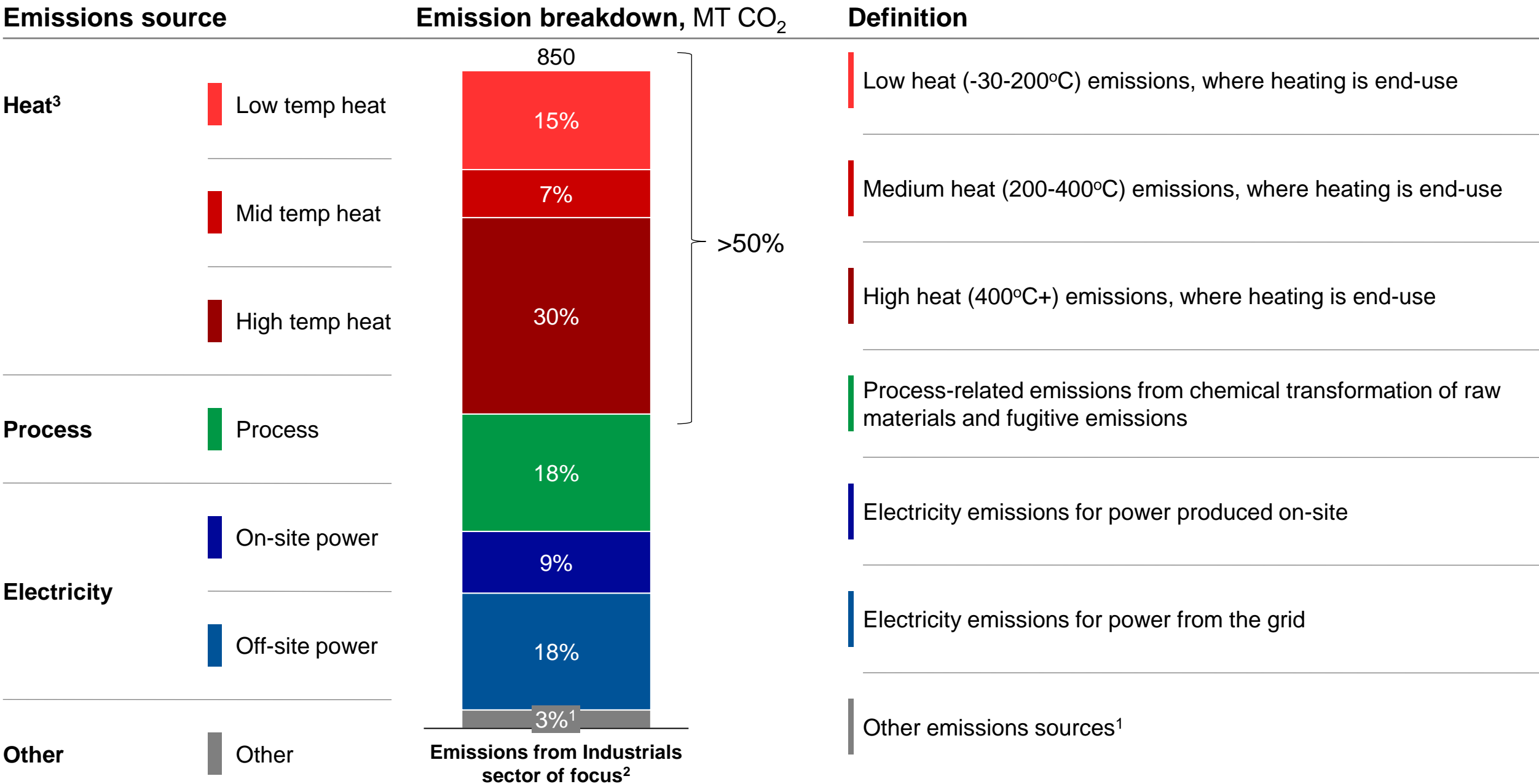
Industrial Sector

Simplified value chains²



1. Given the share of U.S. emissions from this sector, further production stage emissions (e.g., natural gas processing) were included | 2. "Well-to-gate" emissions are not discussed in this presentation

Majority of emissions in sectors of focus are from heat

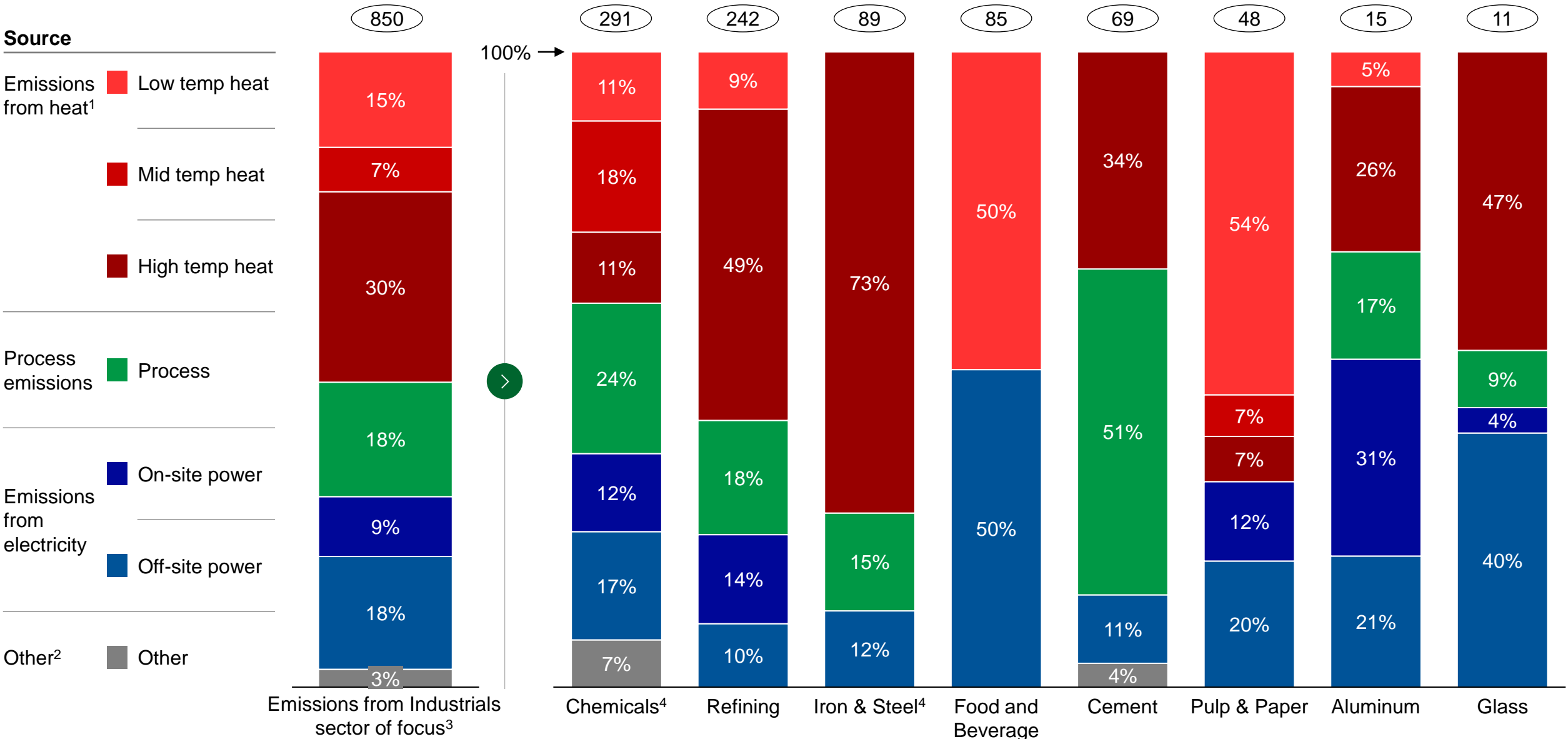


Notes: 1. Incl. electrochemical processes, refrigeration, and cooling for ethylene / propylene; cooling, heat loss for ammonia, fugitives or leakage emissions from NG processing, and quarry and logistics emissions (e.g., cement) | 2. Estimate based on available data
 Source: 2018 EPA Flight, 2018 EERE Manufacturing Energy and Carbon Footprints report, 2022 IEDO Report, Energy Environ. Sci., 2020,13, 331-344, EIA, 2020 USGS, DOE Natural Gas Supply Chain report

Emissions sources across sectors of focus are highly variable

CO₂ emissions breakdown for industrial sectors of focus (2021), %

xx Annual U.S. 2021 emissions, MT CO₂



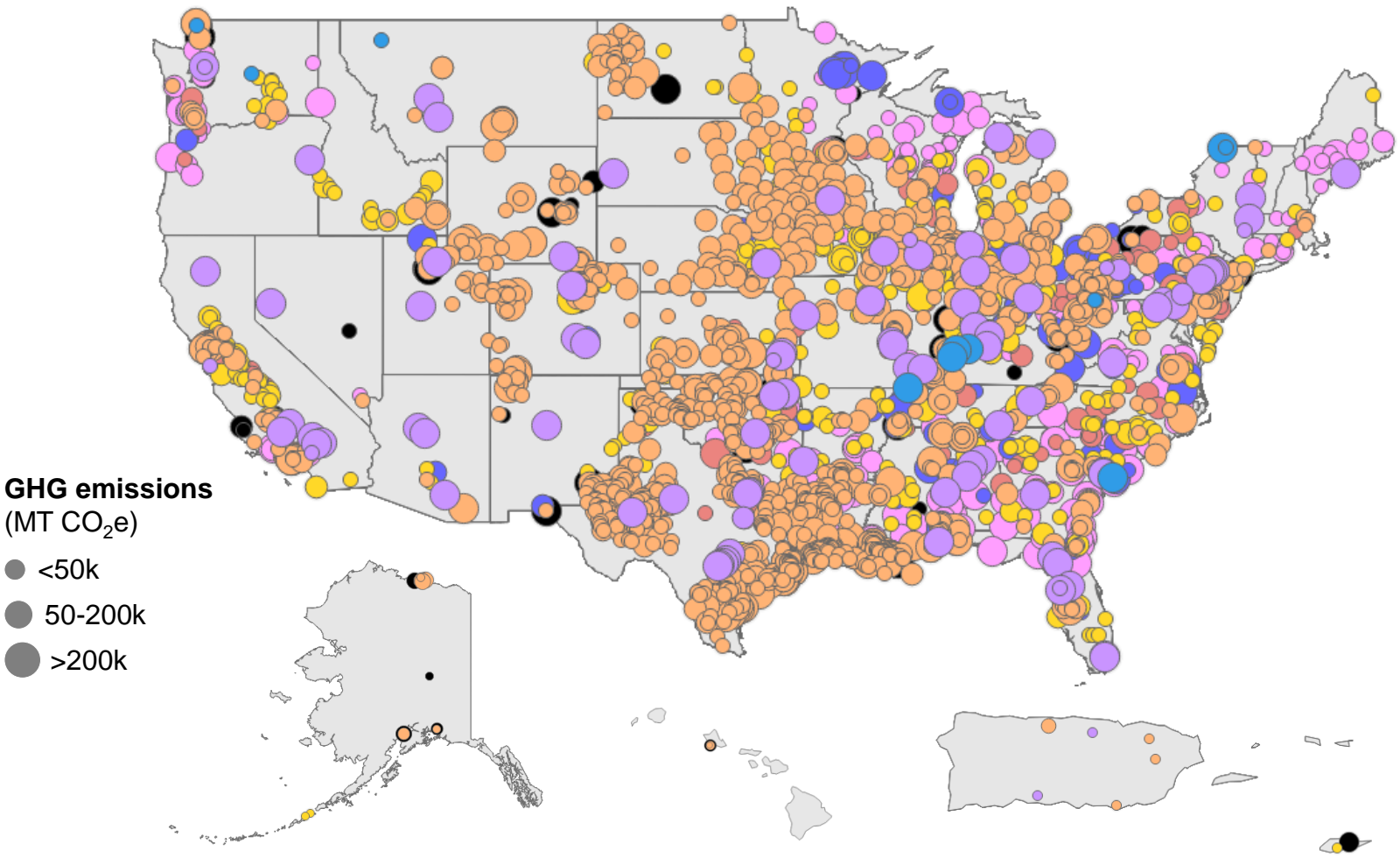
Notes: 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Includes electrochemical processes, refrigeration, and cooling for ethylene / propylene; cooling, heat loss for ammonia, fugitives or leakage emissions from NG processing, and quarry and logistics emissions | 3. Includes Scope 1 and Scope 2 emissions for U.S. industry only; Estimate based on available data | 4. Weighted average of in-scope subsegments
 Source: 2018 EPA Flight, 2018 EERE Manufacturing Energy and Carbon Footprints report, 2022 IEDO Report, Energy Environ. Sci., 2020,13, 331-344, EIA, 2020 USGS, DOE Natural Gas Supply Chain report

Emissions are dispersed across 2,500+ facilities across the U.S.

Sectors Cement Chemicals Pulp & Paper Refining Aluminum Iron & Steel Glass Food & Beverage

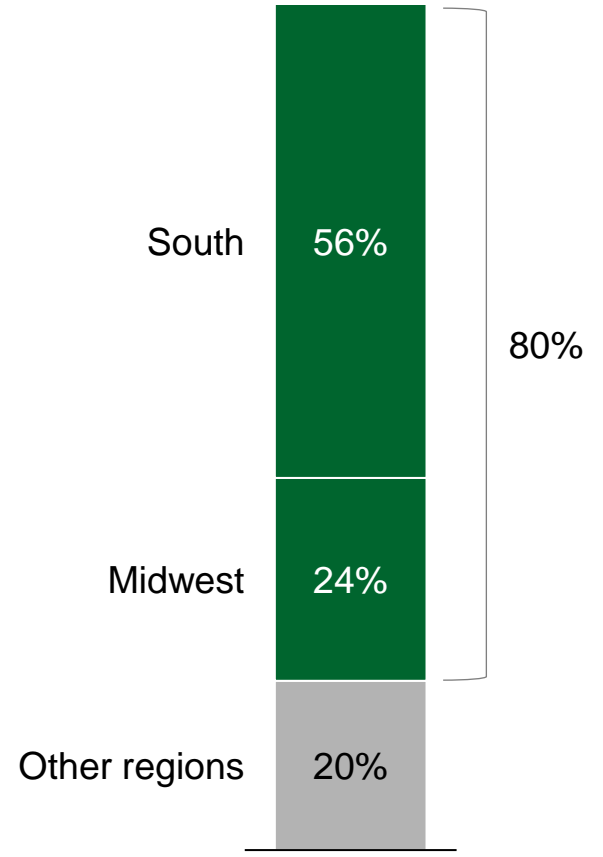
Map of select U.S. point source CO₂ emissions by sector, 2021²

Share of U.S. industrial emissions for sectors in IRA, %, 100% = 876 MT of U.S. 2021 CO₂e emissions³



GHG emissions (MT CO₂e)


- <50k
- 50-200k
- >200k



South & Midwest regions¹ represent ~80% of U.S point source emissions












Notes: 1. Regions are defined using U.S. Census guidance | 2. Includes natural gas processing, refineries, chemicals production (various), food processing, cement production, glass production, aluminum production, iron & steel production, pulp and paper manufacturers, and other paper products. EPA FLIGHT data only records GHG emissions from facilities with reported emissions or quantity of GHG emissions > 25,000 MT CO₂e/year and does not include emissions from land use, land use change, or forestry | 3. Includes 850 MT CO₂ emissions in addition to other non-CO₂ GHG emissions
Source: EPA FLIGHT

Sectors of focus are 14% of U.S. CO₂e emissions

 Biogenic emissions in sector (not included in share)³

Sector share of 2021 CO₂e emissions from eight industrial sectors of focus,¹

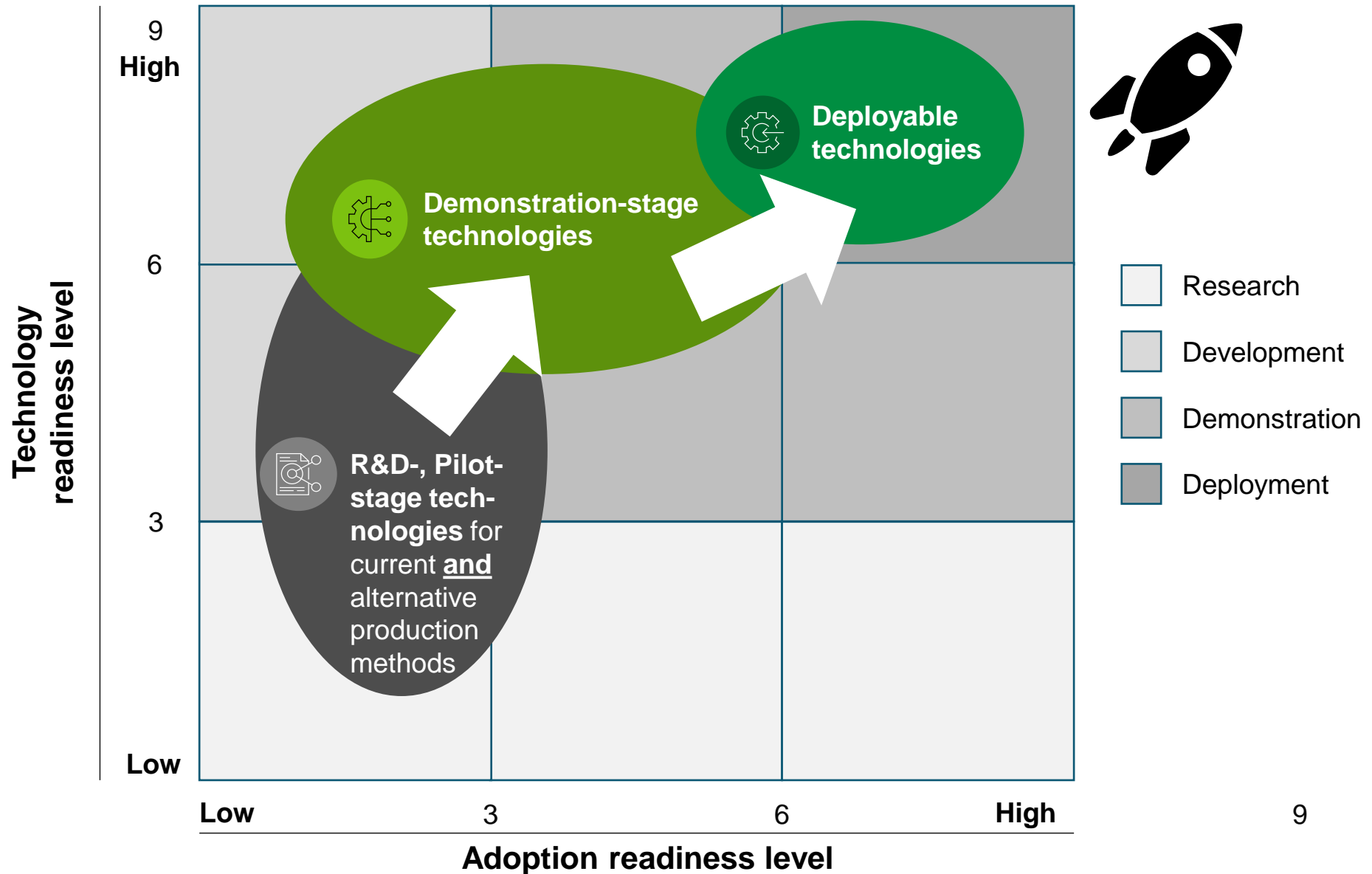
%, 100% = ~876 MT of U.S. 2021 CO₂e emissions (14% of total U.S. CO₂e emissions)

			U.S. 2021 emissions MT CO ₂ e	U.S. 2021 emissions MT CO ₂ ⁴	Global 2021 emissions MT CO ₂
Chemicals ²		35.5%	315	291	~1,000
Refining		27.4%	243	242	~1,400
Iron & Steel		11.3%	89	89	~3,100
 Food & Beverage ³		9.6%	85	85	~400
 Cement ³		7.8%	69	69	~2,500
 Pulp & Paper ³		5.4%	48	48	~200
Aluminum		1.8%	16	15	~1,100
Glass		1.2%	11	11	~100
Total			876	850	~9,800

Notes: 1. Includes other greenhouse gas emissions and non-industry sectors using GWP100 | 2. Split into CO₂ from natural gas processing (59 MT CO₂), ammonia (46 MT CO₂), ethylene steam cracking (41 MT CO₂), chlor-alkali (26 MT CO₂), other downstream chemical processes (119 MT CO₂), as well non-CO₂ GHG emissions (24 MT CO₂e) | 3. Does not reflect biogenic emissions of the sector. Paper has estimated biogenic emissions of ~104 MT. Cement has some biogenic emissions resulting from use of alternative fuels. | 4. For all assessment of decarbonization in the remainder of this report, analysis considers CO₂ rather than CO₂e.

Source: EIA data for energy-related emissions with bottom-up modeling of select chemicals, EPA data for total U.S. emissions, IEDO Industrial Decarbonization Roadmap, Life Cycle Carbon Footprint Analysis of Pulp and Paper Grades in the United States using production-lined-based data and integration - Tomberlin et al (2020).

Industrial decarbonization will evolve as decarbonization levers and underlying technologies mature across both TRL and ARL



Decarbonization levers: Opportunities to implement deployable levers exist across all sectors

NOT EXHAUSTIVE ILLUSTRATIVE

Highest stage of U.S. development*
■ Deployable ■ Demo ■ R&D / Pilot
 Limited relevance for sector decarbonization

Industrial Sector

Decarbonization Lever	Industrial Sector							
	Chemicals	Refining	Iron & Steel	Food & Beverage	Cement	Pulp & Paper	Aluminum	Glass
CCUS (incl. H2 production)	Various	FCC ² , process heat, SMR ³	BF-BOF ⁴ , NG-DRI/HBI ⁵		Rotary kiln	Black liquor boiler	Smelting	Melting, forming
Industrial electrification	Low-high temp heat alternatives	Low-high temp heat alternatives	EAF ⁶ transition	Low temp heat alternatives	Pre-calc, kiln	Low-mid temp heat alternatives	Low temp, high temp, process	High temp melting
Energy efficiency	Various	Various	Various	Various	Various	Various	Various	Various
Electrolytic Hydrogen	Clean ammonia production	Hydrocracking, hydrotreating ⁹	H2-HBI	Boiler	Rotary kiln	Boilers, burners	Calciner	Melting
Raw material substitutions	Recycling ¹¹	Bio-based feedstock	NG-DRI/HBI ⁵		Clinker substitution ¹⁰	Recycling	Recycling	Recycling, silica alternatives
Alt. fuel (non-H2)				Boilers, various equipment	Rotary kiln	Boilers, burners		Melting
Alt. production methods	Bio-based plastics ¹		Ironmaking processes	Various ⁸	Electrochemical ⁷		Carbochlorination, inert anode	

Notes: *Stage of development determined using both Technology and Adoption Readiness Level | 1. Ethanol dehydration | 2. Fluid Catalytic Cracker | 3. Steam Methane Reformer | 4. Blast Furnace – Basic Oxygen Furnace | 5. Natural Gas – Direct Reduced Iron / Hot Briquetted Iron; Refers to substitution of natural gas as a reductant in place of coal | 6. Electric Arc Furnace | 7. Geopolymers | 8. E.g., absorption chillers, ejector refrigeration, deep waste energy and water recovery, alternative protein manufacturing | 9. Refers to H2 use in traditional processes | 10. While substitution of limestone and fly ash are deployed today, other clinker substitutes are more nascent. See the following sources for additional detail: a.) U.S. Department of Energy - Office of Energy Efficiency & Renewable Energy. (n.d.). Industrial Efficiency and Decarbonization Office (IEDO) FY23 Multi-Topic FOA. *Novel cements*. Cembureau. (2018, September 28). | 11. Mechanical recycling widely deployed while chemical/advanced recycling is more nascent. Additional details can be found in the Chemicals and Refining Liffot report

Net-positive or external levers could abate up to 40% of studied emissions

Emissions abatement potential by 2030 by decarbonization lever costs (incremental to IRA incentives)¹

MT CO₂

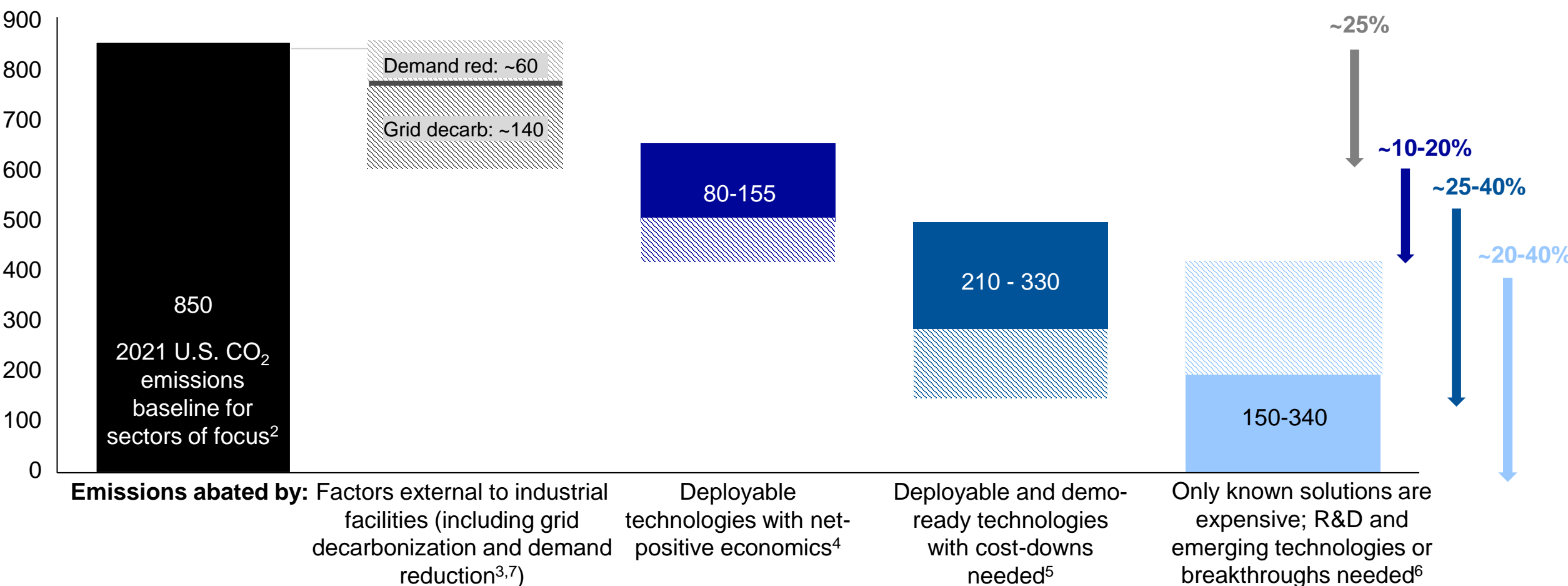


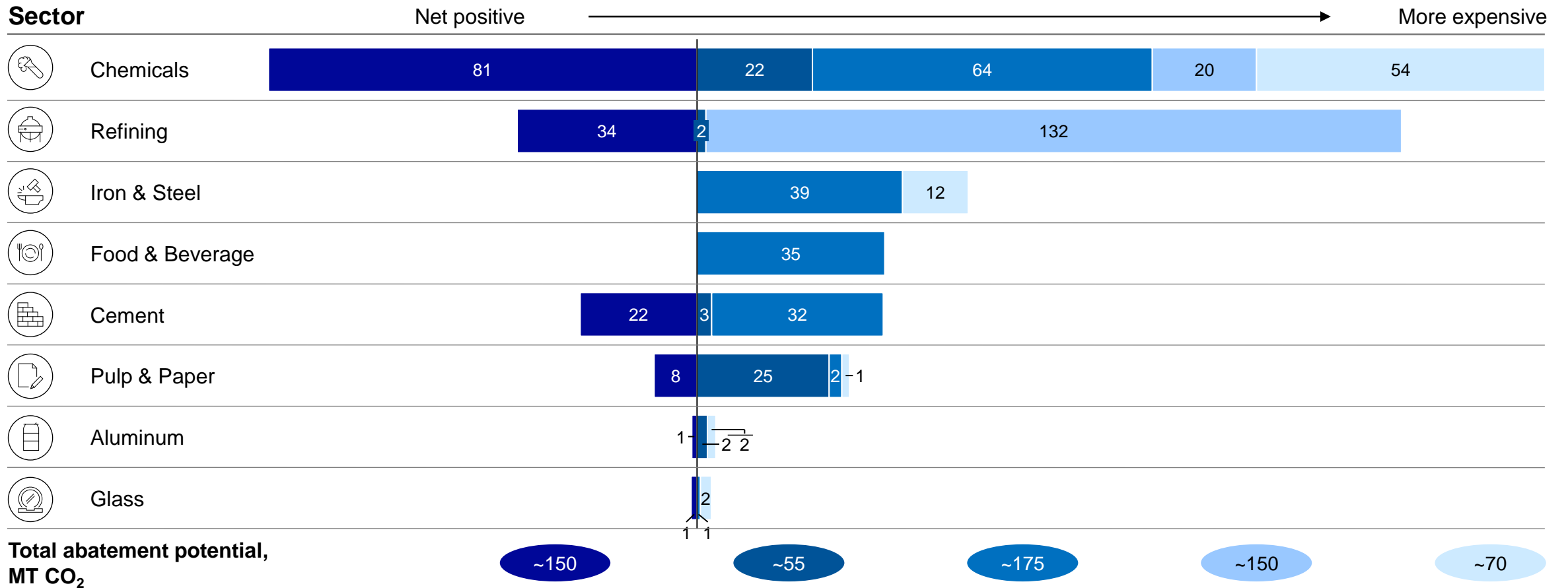
Figure 3.1: Industrial emissions abatement is split between external factors (i.e., grid decarbonization, transport sector electrification, and mechanical recycling), net-positive levers, and uneconomic levers (>\$0/t CO₂e), with up to 40% of abatement achievable at- or below-cost | 1. Current ranges consider how abatement potential might evolve if abatement cost curve is higher or lower than anticipated. Abatement potential ranges are based on high and low scenarios for abatement cost. Ranges are not meant to represent a statistical accounting of confidence intervals but depict uncertainty in the range of cost estimates for decarbonization levers. | 2. Heat, electricity, and process emissions for industrial sectors included in IRA, excluding ceramics | 3. Emissions abated by external levers (e.g., grid decarbonization) | 4. Emissions abated by net-positive levers (< \$0/t) | 5. Emissions abated by levers approaching breakeven (\$0-\$100/t) | 6. Emissions abated by levers >\$100/t or that require further R&D | 7. Assumes Biden administration target of zero emissions from grid in 2035 and goals for transport decarbonization and EPA goals for recycling for this analytical exercise. Entire bar shaded to indicate uncertainty around factors external to industrial facilities
 Source: EIA data for energy-related emissions, EPA data for total U.S. emissions, IEDO Industrial Decarbonization Roadmap, Life Cycle Carbon Footprint Analysis of Pulp and Paper Grades in the United States using production-lined-based data and integration - Tomberlin et al (2020), White House Long-Term 2050 Roadmap

~27% of chemicals, ~14% of refining, and ~32% of cement emissions could be abated with net-positive levers

PRELIMINARY DRAFT

■ Net positive ■ \$1 to 50 ■ \$51 to 100 ■ \$101 to 150 ■ \$151 to 250

Estimated current abatement potential¹ grouped by economic impact (\$/tCO₂ including 45Q and 45V³), MT CO₂



1. Based on 2021 emissions baseline for all industries except for Chemicals, Refining, and Cement where emissions were projected through 2050. All costs represented here took the midpoint of cost ranges | 2. Factors include grid decarbonization, transport sector electrification, and mechanical recycling | 3. Cost based on estimated 2030 prices for decarbonization levers. 45Q and 45V are not stacked in this analysis

Source: Industrials sector integrated MACC, DOE Chemicals & Refining Decarbonization Liftoff Report, DOE Cement Decarbonization Liftoff Report

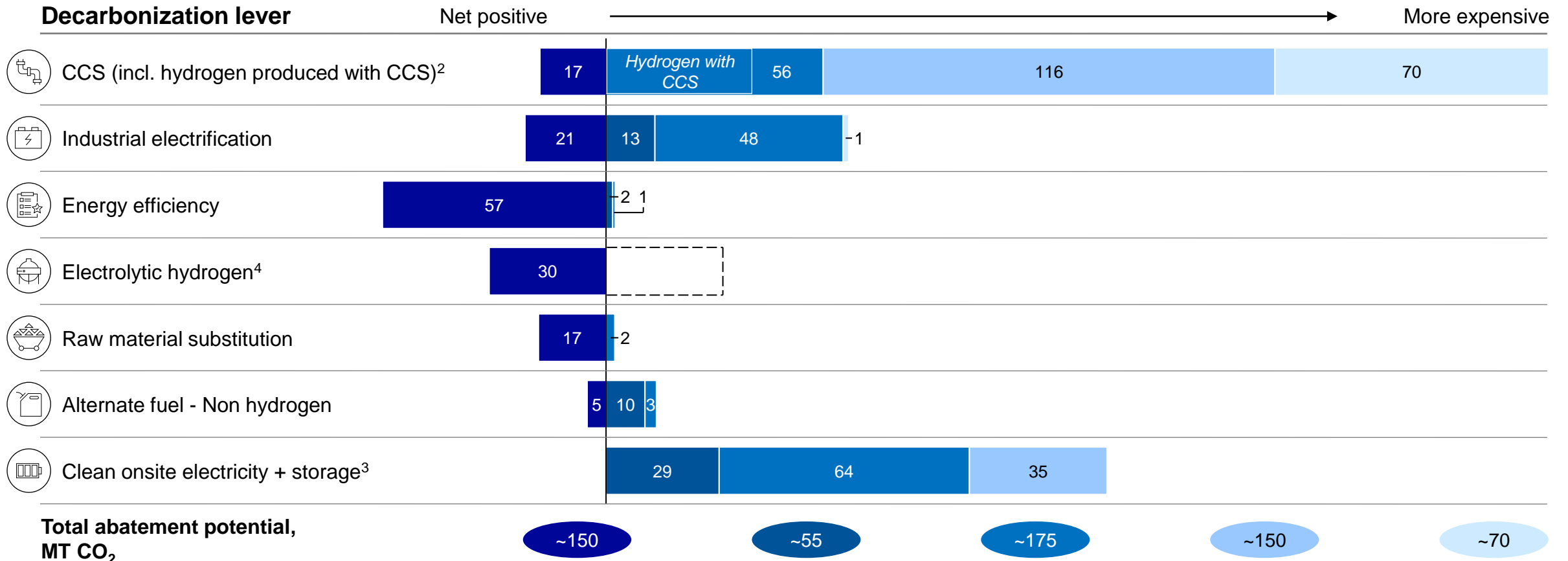
Note: Unabated emissions (~40 MT), external factors³ (~200 MT), and abatement potential with costs \$250+ /tCO₂ (~5 MT) are not shown in this figure

~15% of CO2 emissions studied could be abated with net-positive decarbonization levers

PRELIMINARY DRAFT

■ Net positive
 ■ \$1 to 50
 ■ \$51 to 100
 ■ \$101 to 150
 ■ \$151 to 250
 Range from uncertainty of transport & storage and electrolyzer costs





Estimated current abatement potential¹ grouped by economic impact (\$/tCO₂ including 45Q and 45V⁶), MT CO₂

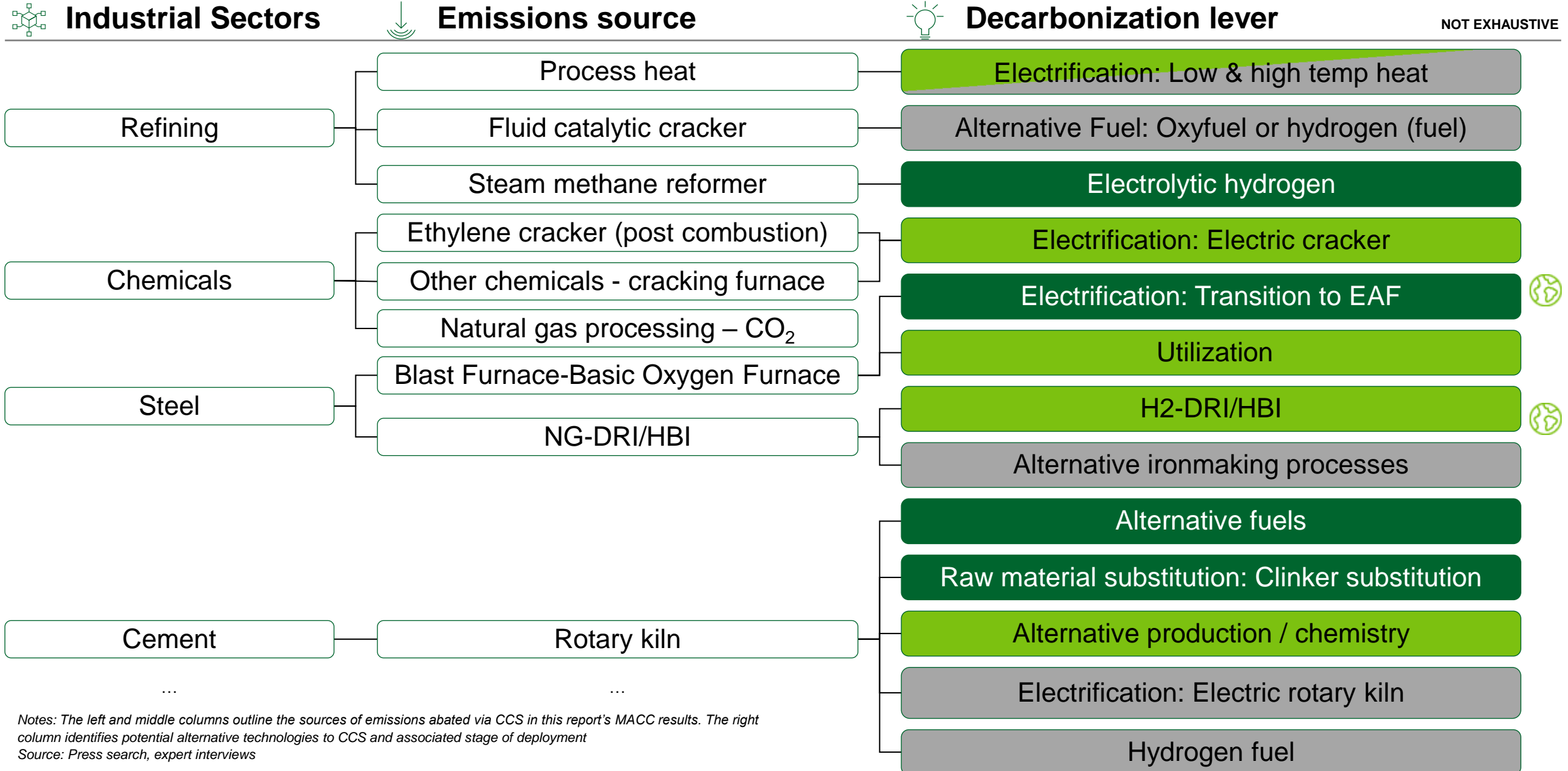


Note: Unabated emissions (~40 MT), external factors⁵ (~200 MT), and abatement potential with costs \$250+ /tCO₂ (~5 MT) are not shown in this figure

1. Based on 2021 emissions baseline for all industries except for Chemicals, Refining, and Cement where emissions were projected through 2050. All costs represented here took the midpoint of cost ranges | 2. Costs estimated after applying levelized 45Q tax incentive from the Inflation Reduction Act; includes 41MT of emissions abated with hydrogen produced with CCS (2030 Hydrogen with CCS costs range from x-X) | 3. Includes costs associated with heating equipment for steam generation | 4. Costs estimated after applying 45V tax incentives from the Inflation Reduction Act for hydrogen production via electrolysis. Cost estimates for 2030 range from \$2.02-3.02/kg H₂ including capital expenditure, operating expenditures and transport and storage costs. Overall electrolytic hydrogen costs are uncertain – assumptions based on current policy guidance and commercial cost estimates as of June 2023 and could change as more data emerges. Estimated abatement by clean hydrogen in line with Hydrogen Roadmap estimates for 2030 ammonia and refining use cases. | 5. Factors include grid decarbonization, transport sector electrification, and mechanical recycling | 6. Cost based on estimated 2030 prices for decarbonization levers. 45Q and 45V are not stacked in this analysis. Source: Industrials sector integrated MACC, DOE Chemicals & Refining Decarbonization Pathway

With continued cost reductions, other decarbonization levers may address the same emissions as CCS including electrification, electrolytic H2, and utilization opportunities

 International example
 Deployable
 Demo
 R&D / Pilot



Notes: The left and middle columns outline the sources of emissions abated via CCS in this report's MACC results. The right column identifies potential alternative technologies to CCS and associated stage of deployment

Source: Press search, expert interviews

High Temperature Heat Deep Dive

NOT EXHAUSTIVE

Decision criteria	Chemicals	Refining	Iron & Steel ⁸	Cement	Pulp & Paper	Aluminum	Glass
Highest heat requirement, ¹⁰ degrees	1,000°C	800°C	1,600°C	1,450°C	1,100°C	1,000°C	1,600°C
High grade heat share of industry emissions ¹¹	11%	49%	73%	34%	7%	26%	47%
Most applicable technologies with implementation tradeoffs	<ul style="list-style-type: none"> Small modular nuclear reactor Electrification +TES Hydrogen⁹ CCS 	<ul style="list-style-type: none"> CCS Electrification +TES Hydrogen⁹ Biofuels 	<ul style="list-style-type: none"> Electrification CCS Hydrogen⁹ 	<ul style="list-style-type: none"> Biomass; waste fuels CCS Electrification +TES 	<ul style="list-style-type: none"> Biofuels Electrification (BE)CCS 	<ul style="list-style-type: none"> Hydrogen⁹ CCS Electrification 	<ul style="list-style-type: none"> Electrification CCS Biofuels Hydrogen⁹

■ Deployable ■ Demo
■ R&D / Pilot

Key challenges/tradeoffs¹

- High opex cost
- High capex cost
- Operational challenges²
- Retrofit challenges³
- Product limitations⁴
- Access to low carbon electricity⁵
- Supply challenges⁶

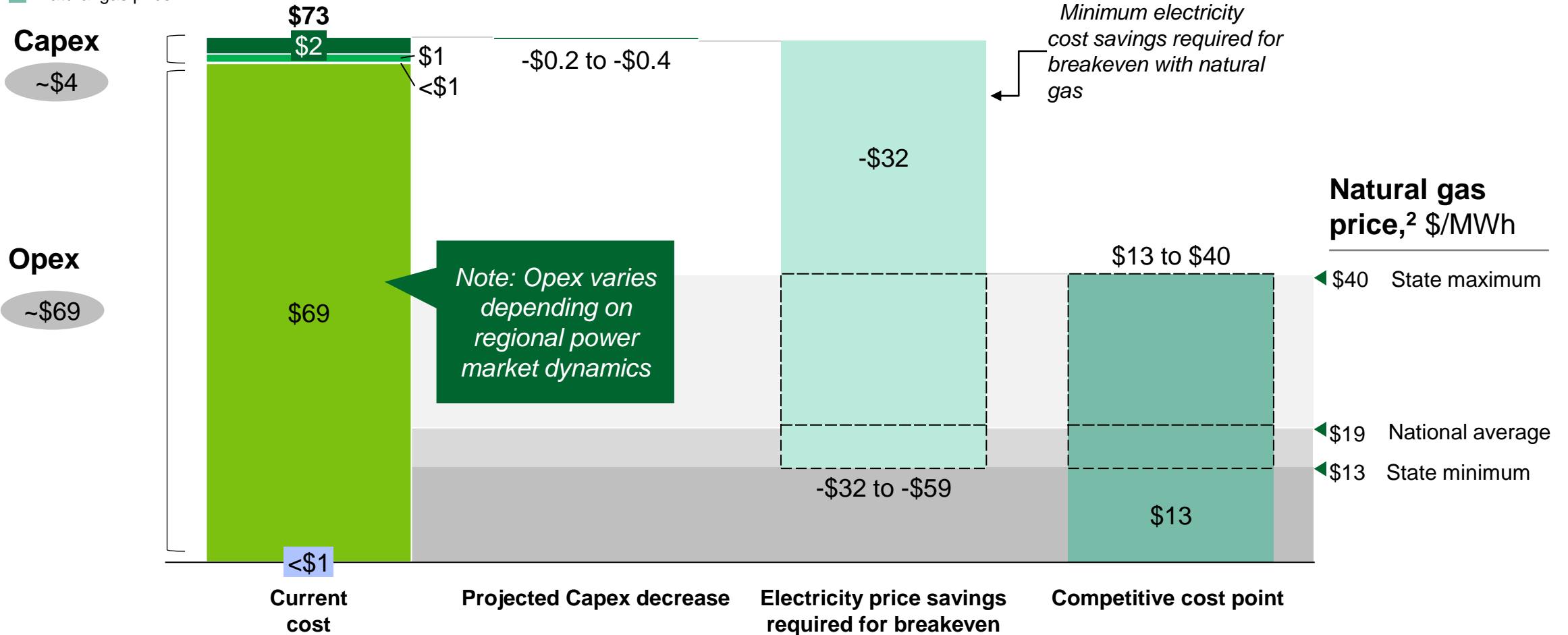
Notes: 1. Highest priority challenges/tradeoffs for each technology in each sector listed in figure. Other challenges could apply but may not be as critical a decision factor for industry | 2. Operational challenges refer to difficulty in meeting the heat or other technical requirements for the process with the decarbonization technology. For example, the use of biomass in cement presents operational challenges as it has a lower heat value than fossil fuels and therefore cannot replace 100% of fuel and reach sufficient temperatures | 3. Retrofit challenges are difficulty in implementing the decarbonization technology. For example, the number of emissions sources in refining and chemicals is a retrofit challenge for CCS as emissions sources could need to be rerouted to combine multiple streams to be captured within the facility | 4. Product quality challenges refer to when the decarbonization technology impacts the quality of the product being produced. For example, EAF produces steel that does not meet technical requirements for some end-uses (e.g., automotive) | 5. Refers to challenges in accessing sufficient low carbon electricity either from the grid or onsite | 6. Supply challenges arise when the decarbonization technology relies on an input that has a limited or localized supply chain. For example, access to biomethane for use in melting glass will depend on the location of the glass production and if there is availability of sufficient biomethane within range | 7. High temperature (HT) | 8. Weighted average of in-scope subsegments | 9. Assumes purchase of electrolytic hydrogen. Production of electrolytic hydrogen has its own set of challenges (e.g., access to low carbon electricity for electrolytic hydrogen) | 10. The general maximum heat requirement for current processes; excludes a consideration of new processes | 11. High temperature heat emissions data is estimated from this combination of sources.

Case study on heat decarbonization through thermal energy storage

Cost components of high temperature thermal energy storage (TES),¹ \$/MWh of thermal energy delivered

ILLUSTRATIVE

■ Capex: Charging equipment
 ■ Capex: Discharging equipment
 ■ Capex: Energy storage
 ■ Opex: Electricity cost (from grid)
 ■ Opex: Fixed O&M³
 ■ Electricity price savings for breakeven
 ■ Natural gas price



Notes: Electricity price in comparison to fossil fuel is the largest determinant of TES's economic viability | 1. Capex figures are based on anonymized industry data from LDES council members; technology agnostic, assumes 16h storage, 8h charging, 365 cycles per year, 8% WACC, 30-year lifetime, and 5,840 MWh heat discharge per year | 2. EIA annual Natural Gas Prices: Industrial (2021); minimum represents the lowest (West Virginia) and highest (Delaware) annual natural gas price by state; note that the natural gas price doesn't include a small efficiency loss from combustion | 3. Assumes that fixed O&M cost is 2% of capex, in line with similar energy technologies; no data is available from the LDES council

Source: LDES Council, EIA Monthly Electric Power Industry Report

Selected technology examples

Deployable

- **Energy management systems** (energy efficiency)
- **Cullet in glass** (raw material substitution)
- **Ammonia and refining** (clean hydrogen)
- **EAF in steel** (electrification)
- **Biomass in pulp & paper** (alt. fuel)
- **CCS on Natural Gas Processing** (CCS)

Demonstration-stage

- **Industrial CCS retrofits** (e.g., hydrogen, cement, ethylene, refining)
- **Clean onsite electricity and storage**
- **Heat pumps in pulp & paper** (electrification)

R&D/Pilot

- **Alternative chemistries in cement** (alt. production methods)
- **Steam e-crackers in ethylene** (Electrification)
- **Biomethane forming in glass** (alt. fuels)
- **Carbon utilization** (CCUS)

Timeline

Pathway to commercial liftoff – Priority decarbonization actions¹



Investment in deployable technologies must overcome remaining adoption hurdles and rapidly scale:

- Clarify and strengthen end-customer demand to speed action across supplier value chains to compete for market share and customer segments
- Leverage all available downtime to rapidly implement economic levers, significantly expand enabling infrastructure, and achieve cost-downs through scale



Accelerated liftoff of demo-stage technologies could address technical barriers and reduce costs:

- Pursue cost-downs and proof of readiness through demonstrations of decarbonization technologies in sector-specific applications to drive cost reductions, replicability, and cross-sector learnings to boost the value proposition of similar, future projects.



Continued research, development, and demonstration of R&D, Pilot stage technologies:

- Targeted R&D and pilots focused on technical hurdles on high-potential decarbonization technologies that could close the cost gap or address emissions with **Net-zero** limited abatement options today to de-risk decarbonization by 2050

2023

2030

2040

2050

1. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption

Cross-sector challenges

Solutions

Example tactics



Value Proposition

High delivered cost of technology

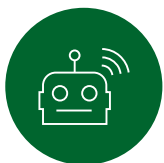
Close cost gap between incumbent and decarbonized technology for producers

Demonstration projects
Create buy-side consortia
R&D on technology costs

High complexity to adopt

Integrate decarbonization strategy into **near- and long-term capital planning**

Opportunistic use of downtime
Operational best practices
R&D on manufacturing and system integration



Technology Readiness

Limited high-TRL technologies

Diversify industrial decarbonization portfolios with **high-potential alternative technologies**

Pilot projects
Sector-specific niches



Resource Maturity

Lack of enabling Infrastructure

Build ecosystem to support **infrastructure** and assets

Expediated permitting
Regional hubs
Common carrier infrastructure

Capital flow challenges

Improve access to **equity and debt financing** for low-carbon assets

Transition risk in business case development
Offtake agreements



Market Acceptance

Limited demand maturity

Activate **demand-side pull** through coalitions and individual procurement deals

Offtake agreements with defined green premiums
Supplier assessments



License to Operate

Community perception

Engaging with communities and addressing their reasons for concern

Community Agreements
Mitigating Technologies

Maintenance frequency, requirements, and duration, vary by industry

Equipment lifetime

--- Practically indefinite — Finite number (estimated years)

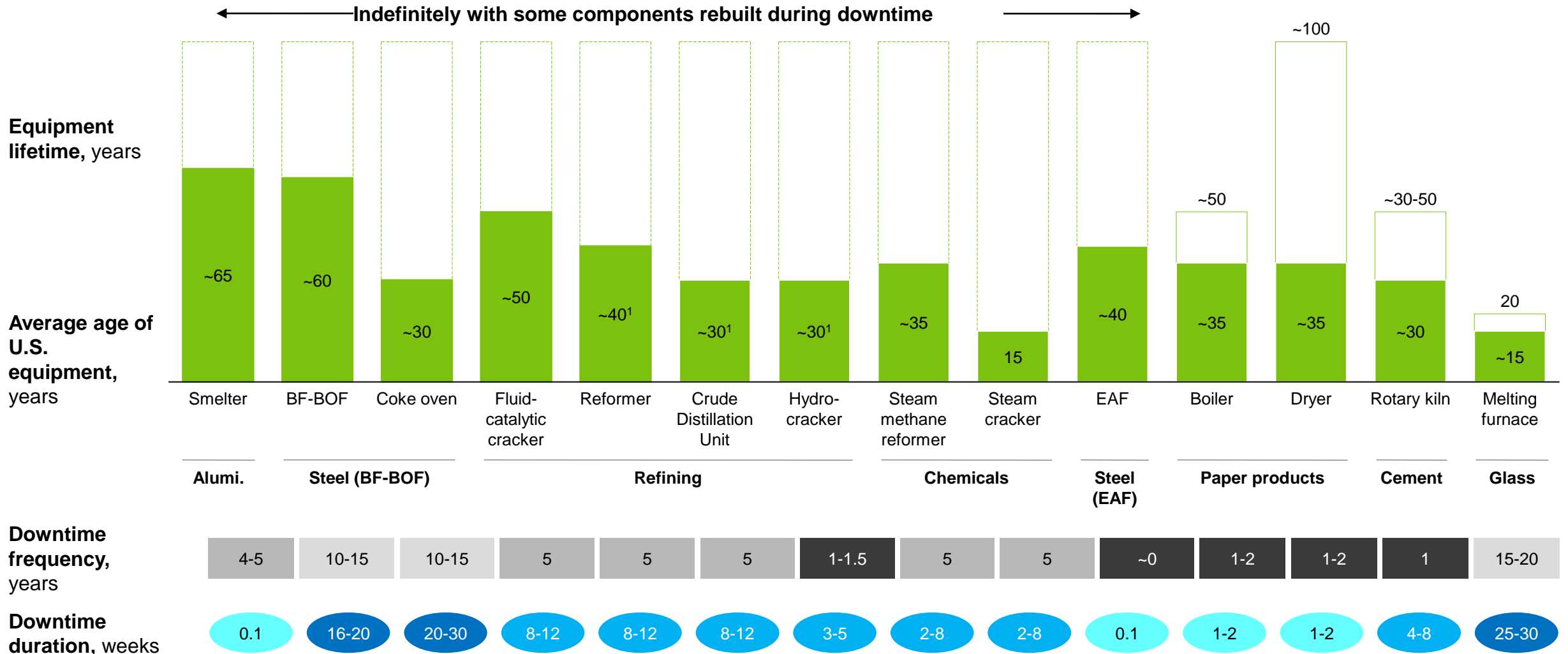
Downtime frequency (years)

Very infrequent Infrequent Regular

Downtime duration (weeks)

Long Short Very short

Average age, lifetime, and downtime frequency & duration of key equipment by U.S. industrial sector



Source: Press search, Annual reports, Expert interviews, International Aluminum Association, World Steel Association, IHS, Fertecon

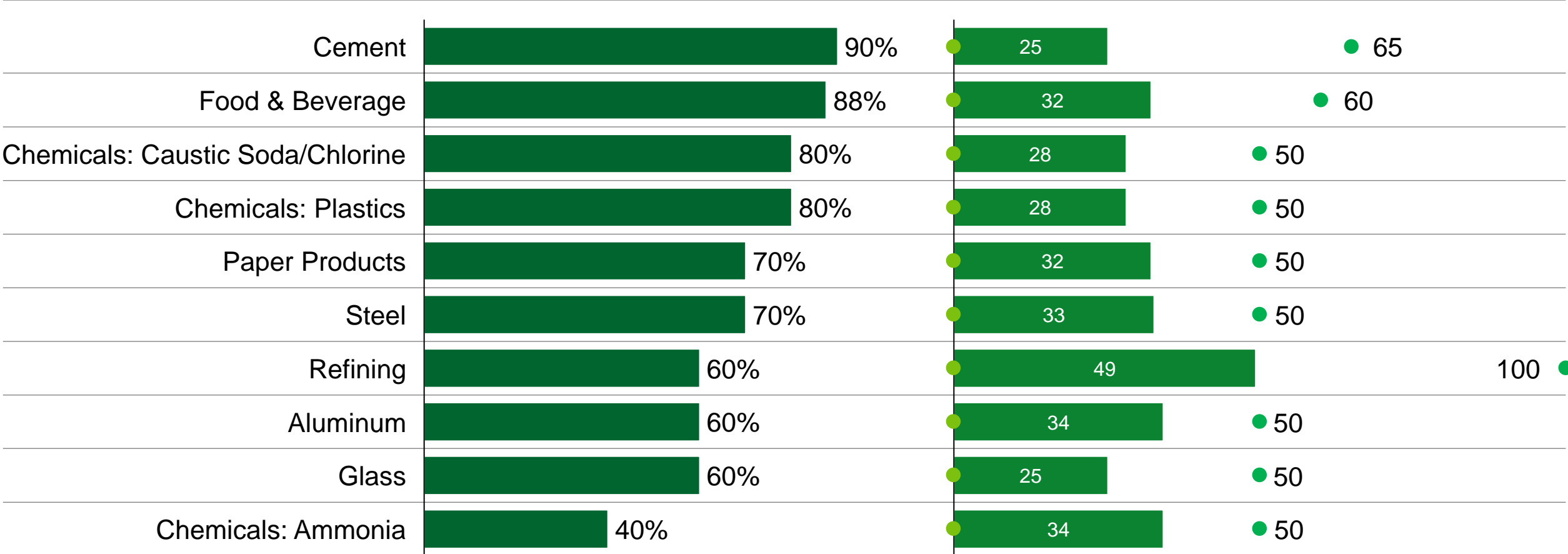
Cement, Food & Beverage and Chemicals sectors have the largest share of top U.S. companies with Scope 1 & 2 short-term targets; however, the average target is < 30%

Scope 1 & 2 short-term targets (<2035) by sector

Min target ● Avg target Max target

Share of top U.S. companies with targets, %

Scope 1 & 2 reduction target, avg., %



Note: Average Industry targets by sector. | Specific companies included listed in Liffort report Chapter 4.

Every sector has unique opportunities to lead industrial decarbonization

Industrial sector

Leadership opportunities include...

 Chemicals	Demonstrate world class, low-carbon chemicals processing domestically in pursuit of competitive advantage internationally
 Refining	Make the U.S. a global leader in the production, usage and export of lower-carbon intensity fuels , to preserve industrial base and retain social license to operate
 Iron & Steel	Scale low-carbon ironmaking inputs to further solidify U.S. position as a global leader of low-carbon steel products
 Food & Beverage	Activate consumer-side pull and grow business by educating consumers on the benefits of decarbonization and scale promising options for decarbonized low-temperature heat
 Cement	Transform U.S. cement into a pioneer for net-zero cement , capitalizing on already economic levers, low-carbon government procurement, and development of innovative cement-making
 Pulp & Paper	Achieve economic low-temperature heat decarbonization and reach carbon-negative operations with CCS retrofits
 Aluminum	Reach infinite recycling and build out cost-effective clean power to produce carbon-free aluminum and de-risk U.S. import reliance
 Glass	Unlock decarbonized high-temperature heat and set a precedential roadmap for other heat-intensive industrial processes

Chemicals: Industry Overview

Sub-sectors: Ammonia, ethylene/propylene/BTX, natural gas processing, chlor-alkali processes

~291 MT CO₂ 2021 U.S. emissions

~315 MT CO₂e 2021 U.S. Emissions

~1,000 MT CO₂ 2021 Global Emissions

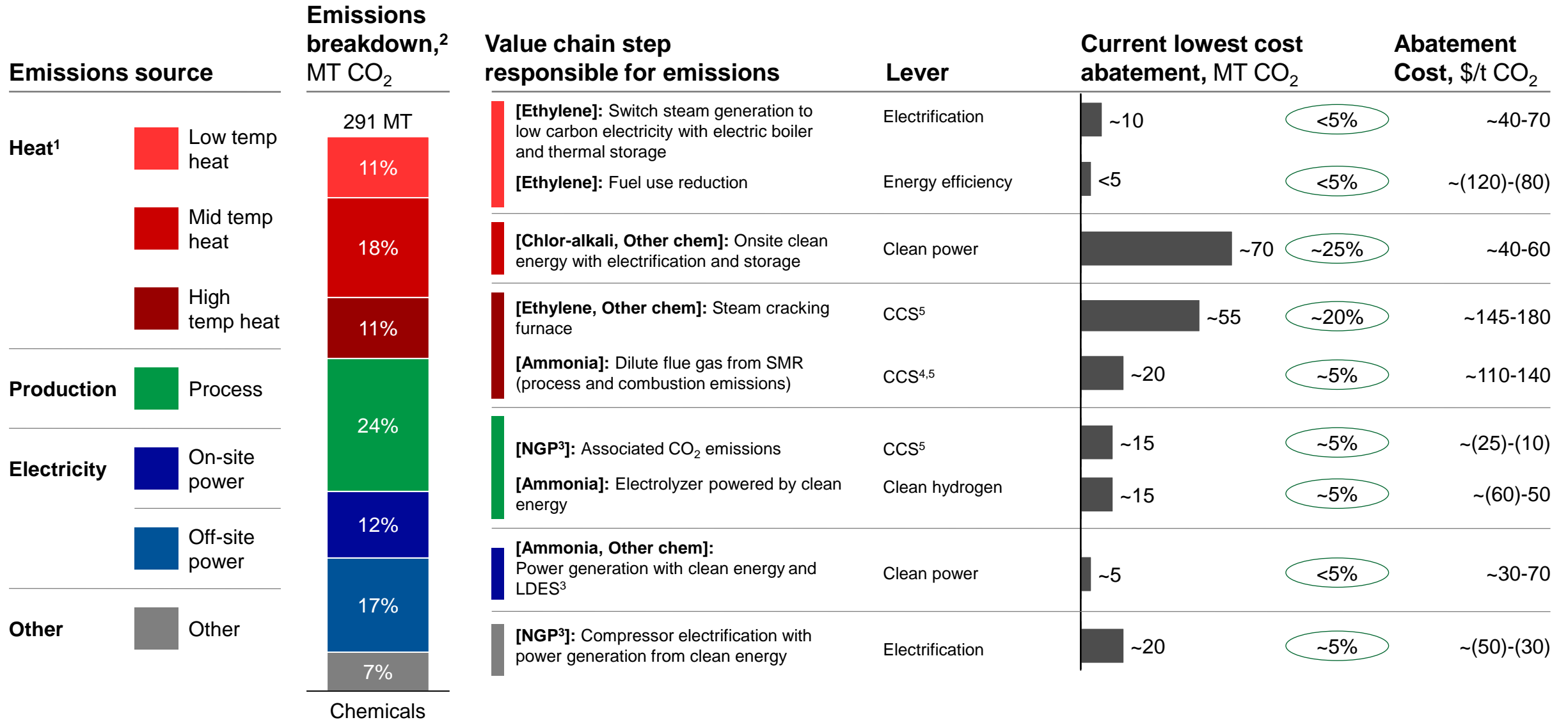
Industry Context

- Chemicals is the largest exporting sector in the U.S., accounting for more than 9% of total U.S. exports
- U.S. demand for Chemicals is expected to grow ~1.5% p.a. through 2030, creating opportunities to decarbonize new production capacity
- Chemicals decarbonization levers to-date have focused on energy efficiency & clean electricity⁷
- Electrolytic H₂ for ammonia and CCS on concentrated NGP⁶ streams have been deployed⁸
- Industry Scope 1 & 2 reduction targets by 2035⁴ range between 15-50%

Chemicals: Decarbonization levers

(%) Share of sector abatement potential

NON-EXHAUSTIVE



Notes: Chemicals production has fragmented emissions sources that can be abated using a variety of levers | 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 chemicals production emissions | 3. Natural gas processing (NGP); Long-duration energy storage (LDES) | 4. Blended cost of applying CCS to SMR unit (concentrated and dilute flue gas streams), 5. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

Source: 2018 EPA Flight, 2018 EERE Manufacturing Energy and Carbon Footprints report, 2022 IEDO Report, DOE Natural Gas Supply Chain report, Energy Environ. Sci., 2020, 13, 331-344, 2020 USGS, IHSMarkit data, Chemical Emissions Model

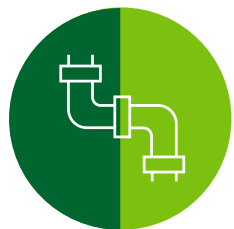
Chemicals: Operational decarbonization momentum (varies by subsector)

U.S. stage of decarbonization lever development

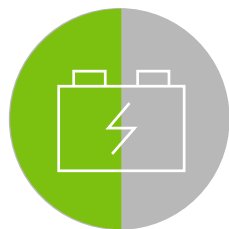
 Deployable

 Demo

 R&D / Pilot



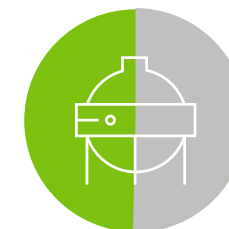
CCS¹ (Deployment: NGP, Ammonia, Chlor-Alkali, Demo: Ethylene)



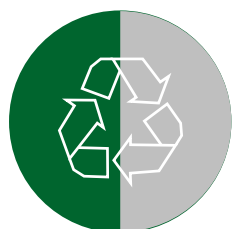
Industrial electrification (Demo: NGP Compressor, R&D: Steam cracker)²



Energy efficiency



Electrolytic hydrogen⁴



Raw material substitutions³



Alternative production methods⁵

Notes: Stage of lever deployment within the chemicals sector | 1. Deployed for natural gas processing and ammonia, pilot/demo for ethylene, limited deployment for chlor-alkali | 2. Not exhaustive | 3. Not applicable for natural gas processing and ammonia, mechanical recycling widely deployed while chemical/advanced recycling is more nascent. Additional details can be found in the Chemicals and Refining Liftoff report | 4. Limited deployment only (e.g., ammonia) | 5. Such as biobased plastics (ethanol dehydration)

Source: EIA, EPA, IEDO Industrial Decarbonization Roadmap, IEA, press search, company sustainability reports, expert interviews

Chemicals: Liftoff pathway

Technology examples

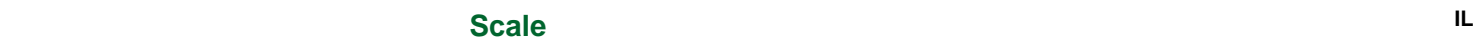
- Deployable**
- Energy efficiency
 - Industrial electrification: [NGP]
 - Electrolytic hydrogen [Ammonia]
 - Clean electricity [Chlor-alkali]
 - CCS in concentrated streams [NGP]

- Demonstration-stage**
- Industrial electrification: Low temp. heat electrification
 - Industrial CCS on dilute streams
 - Bio-based feedstocks and chemicals

- R&D/Pilot**
- Industrial electrification (e.g., Electric cracker [Ethylene])
 - Alternative production methods (e.g., low-carbon feedstocks⁵)

Timeline

Pathway to commercial liftoff – Priority decarbonization actions¹



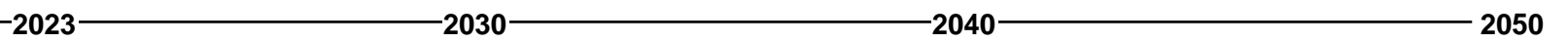
- Liftoff**
- Adopt **best available technology at large chemical plants**
 - Adopt **electric compressors** at 400+ NG processing plants
 - **Produce and use Electrolytic hydrogen** in ammonia production, enabled by 45V
 - **Retrofit NG processing plants with CCS**, enabled by 45Q



- FOAK**
- Reach **~\$15/MWh³ cost of low temp. heat electrification** to be competitive with fossil fuel boilers/burners enabled by **demonstrations** and **cost downs**
 - **Close the CCS cost gap on dilute streams** after **45Q incentives** with demonstrations, **CCS infrastructure**, and **emerging green premium** for decarbonized chemical products
 - Adopt **advanced bio-feedstocks for chemicals** after green premium develops

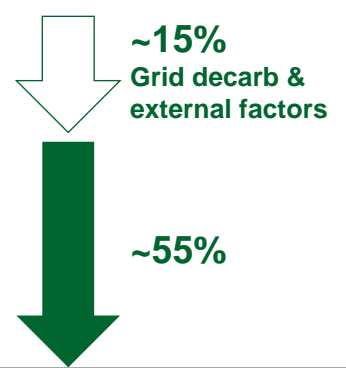


- R&D**
- Reach **~\$35/MWh⁴ cost of alternative steam cracker technologies** to be competitive with fossil fuel
 - Mature alternative **decarbonized production methods** (e.g., bio-plastics and enzyme engineering) to be **cost competitive** with incumbent methods



2030 estimated emissions abatement in Chemicals, %

ILLUSTRATIVE NOT EXHAUSTIVE



Remaining emissions would be abated by other levers

Net-zero

Figure [3.1.3]: Liftoff pathway for decarbonization technologies within the chemicals sector | 1. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption | 3. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂ abatement cost for ethylene steam generation | 4. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂ abatement cost for ethylene steam cracking furnace | 5. Includes bio-based or captured CO₂
 Source: EIA Natural Gas Processing Plants (Count of NGP plants)

Agenda

- Introduction
- Cross-sector insights
- **Sector-level insights**
 - Sector leadership opportunities
 - Chemicals
 - **Refining**
 - Iron & Steel
 - Food & Beverage
 - Cement
 - Pulp & Paper
 - Aluminum
 - Glass

Refining: Industry Overview

~242

MT CO₂ 2021 U.S. Emissions

~243

MT CO₂e 2021 U.S. Emissions

~1,400

MT CO₂ 2021 Global Emissions

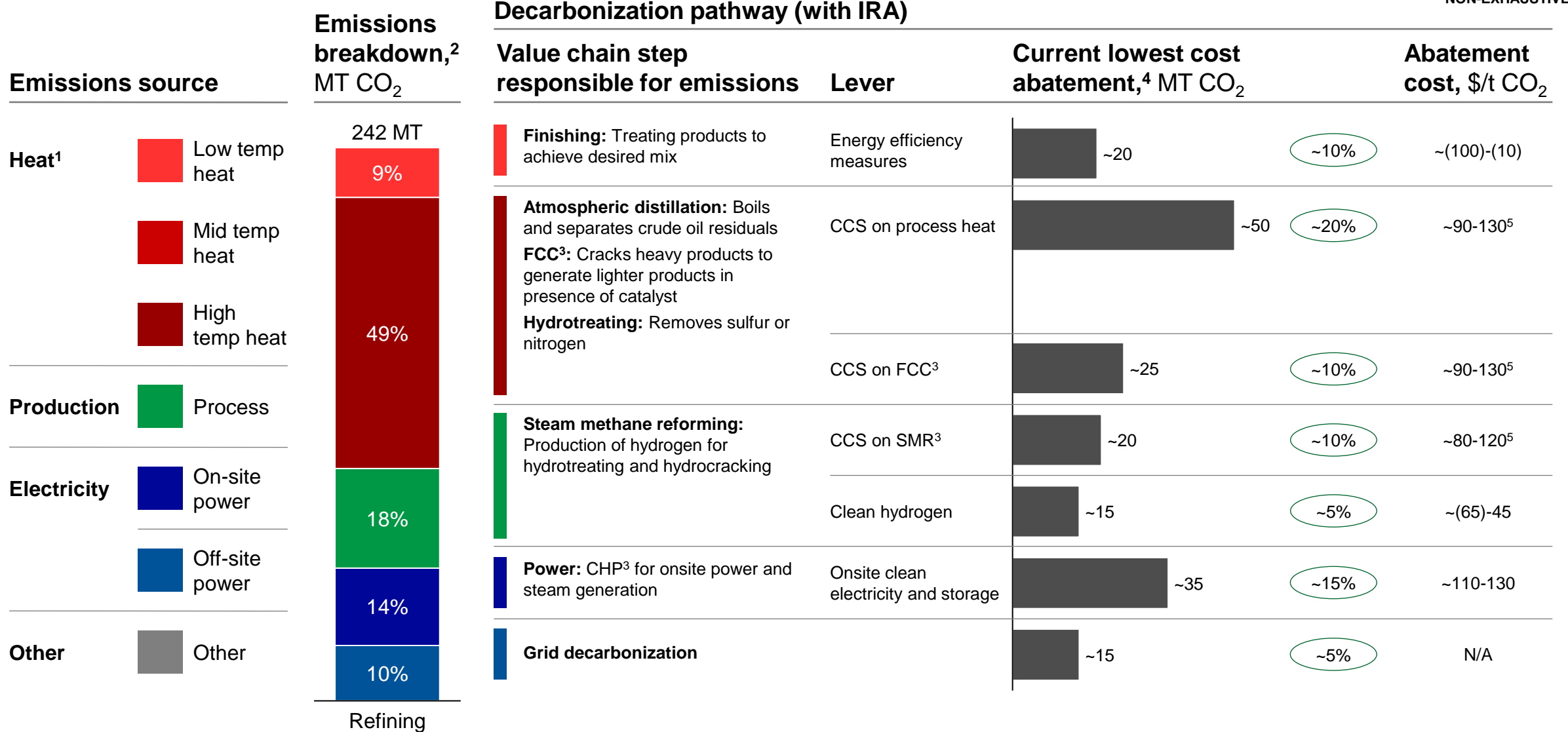
Industry Context

- U.S. refining sector produces transport fuels⁴ and petrochemical feedstocks
- U.S. transport sector electrification will reduce domestic fuel consumption
- Domestic production of diesel and gasoline⁵ may remain via potential shift to export and renewable fuels
- Though U.S. refineries have been transitioning towards renewable fuels, this segment is expected to represent limited U.S. refining capacity in 2030⁶
- Industry Scope 1&2 reduction targets by 2035⁷ range between 30-50%

Refining: Decarbonization levers

(%) Share of sector abatement potential

NON-EXHAUSTIVE



Notes: Almost half of refining emissions come from high-temperature heat and can be addressed with CCS on process heating and fluid catalytic crackers (FCCs) | 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 refining emissions | 3. steam methane reformer (SMR); Fluidized catalytic cracking (FCC); Combined heat and power (CHP); Long-duration energy storage (LDES) | 4. An additional 9% of abatement potential can be gained from energy efficiency measures including reducing fuel consumption and repurposing flare gas | 5. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

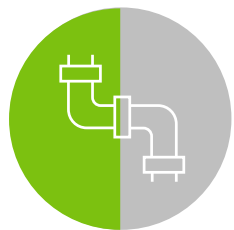
Refining: Operational decarbonization momentum

U.S. stage of decarbonization lever development

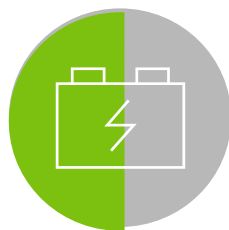
 Deployable

 Demo

 R&D / Pilot



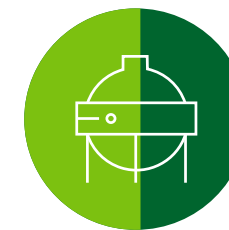
CCS (e.g., SMR¹)



Industrial electrification
(e.g., cracker)



Energy efficiency



Electrolytic hydrogen³



Raw material substitution
(e.g., bio-based feedstocks²)

Notes: Stage of lever deployment within the refining sector | 1. SMR = Steam methane reformers | 2. Such as bio-based feedstocks for fuel production and sustainable aviation fuels with decarbonized production facility | 3. Refers to hydrogen use in traditional processes as a feedstock

Source: EIA, EPA, IEDO Industrial Decarbonization Roadmap, IEA, press search, company sustainability reports, expert interviews

Refining: Liftoff pathway

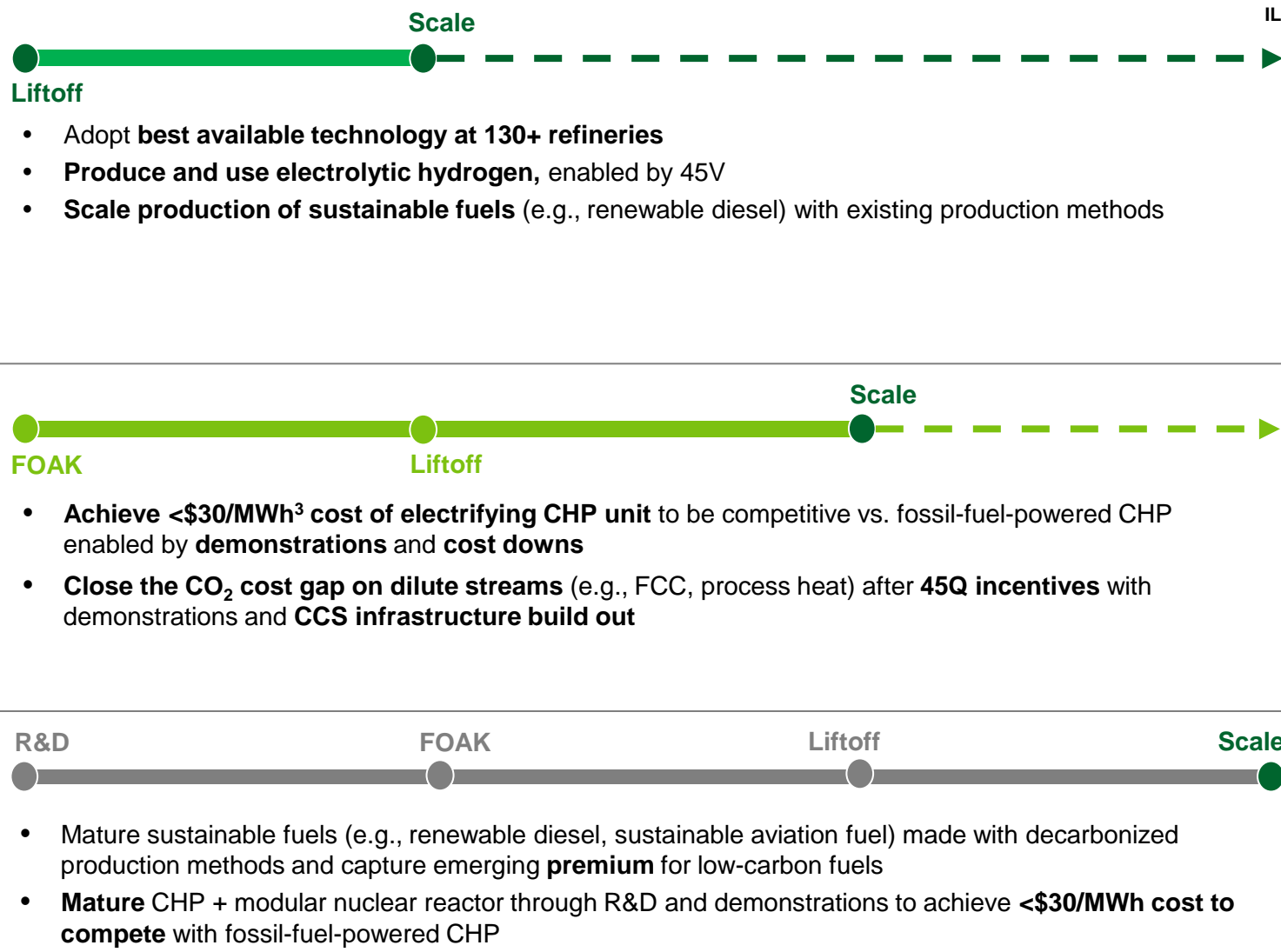
Technology examples

- Deployable**
- Energy efficiency
 - **Electrolytic hydrogen** (i.e., in ammonia and refining processes)
 - **Raw material substitution:** Bio-based feedstocks with current production methods⁴

- Demonstration-stage**
- **Industrial electrification:** Low temp. heat **electrification**
 - **Industrial CCS** on dilute streams

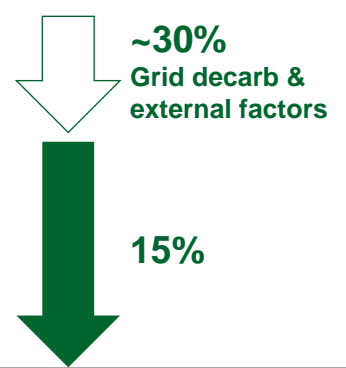
- R&D/Pilot**
- **Alternative production methods** (e.g., sustainable fuels)
 - **CHP + modular nuclear reactor**

Pathway to commercial liftoff – Priority decarbonization actions²



2030 estimated emissions abatement in Refining¹, %

ILLUSTRATIVE NOT EXHAUSTIVE



Remaining emissions would be abated by other levers

Net-zero 2050

Timeline

2023 2030 2040

Notes: 1. Regardless of transport electrification goals, this breakdown of decarbonization technologies will be required to reach net-zero refining in the U.S. at varying scales. | 2. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption | 3. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂ abatement cost for refining combined heat and power | 4. Bio-based feedstocks not included in estimated emissions abatement due to focus on process and production emissions vs. lifecycle emissions. See Chemicals and Refining Liftoff Report for more detail.

Agenda

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 - Food & Beverage
 - Cement
 - Pulp & Paper
 - Aluminum
 - Glass

Iron & Steel: Industry Overview

~89

MT CO₂ 2021 U.S. Emissions

~3,100

MT CO₂ 2021 Global Emissions

Industry Context

- There are two primary steelmaking pathways: integrated Blast Furnace/Basic Oxygen Furnaces (BF-BOF) & Electric Arc Furnaces (EAF)
 - EAF production has grown 172% in the U.S. since 1970
 - EAF (70% of domestic production) is low-carbon but will likely face domestic resource constraints (e.g., scrap, DRI/HBI)
 - BF-BOF (30% of domestic production) represent 70% of U.S. sector CO₂ emissions
- Analysis focuses on primary steelmaking which accounts for >95% of value chain emissions
- U.S. steel production relies on the import of essential raw materials such as pig iron and DRI/HBI
- Industry Scope 1 & 2 reduction targets by 2035 range⁴ between 20-50%

Iron & Steel: Five primary production routes for net-zero steel in the U.S.

ASSUMING FULL GRID DECARBONIZATION, 90% CCS CAPTURE RATE, AND SUPPORTING HYDROGEN INFRASTRUCTURE

Comparison of opex, capex, and emissions intensity for low-carbon steel production

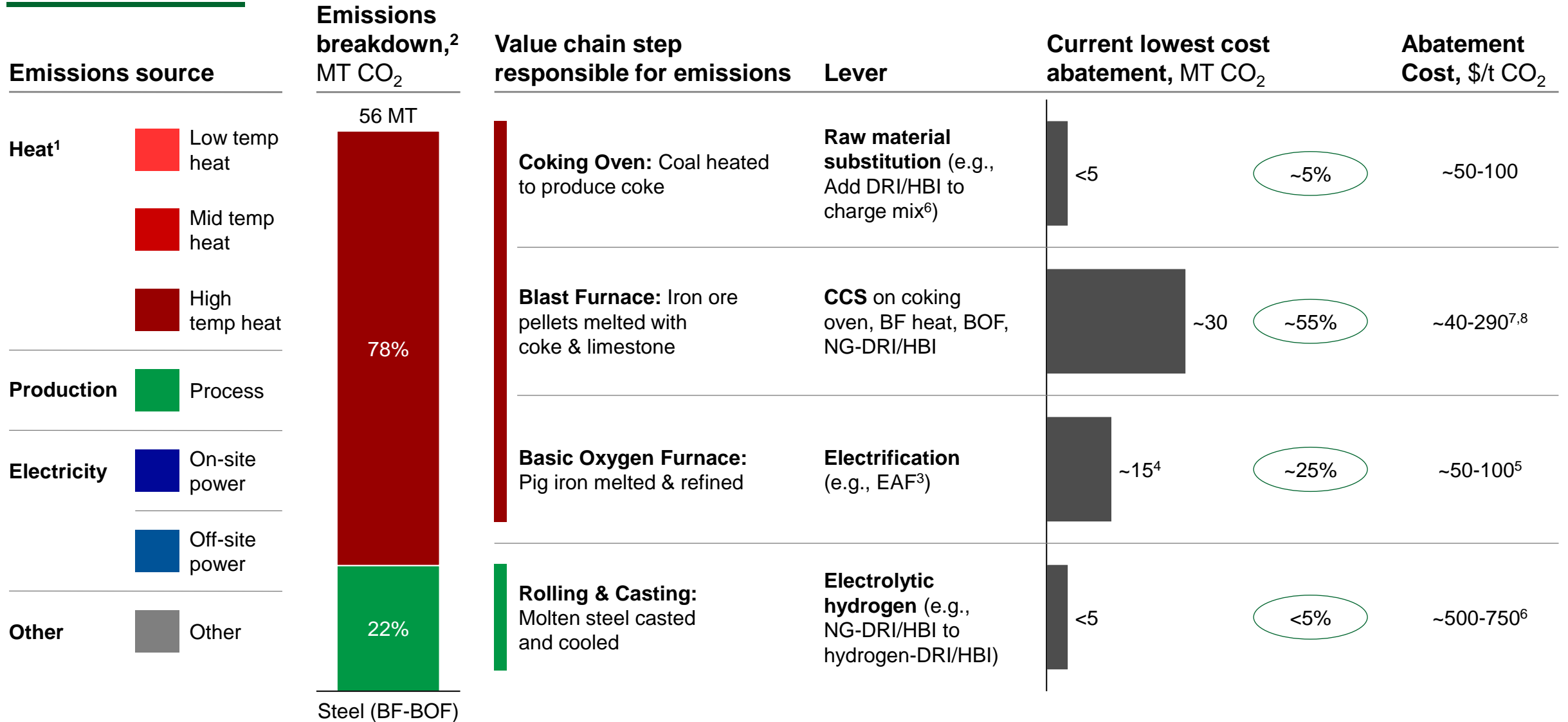
Other opex¹
 Scrap ⁷
 Energy - NG
 CCS opex
 Iron Units⁸
 Energy - Electricity
 Energy - H₂⁹

	BF-BOF + CCS	Scrap + EAF	Scrap + NG-DRI/HBI – CCS + EAF	Scrap + hydrogen-DRI/HBI + EAF	Scrap + AIU ¹² – EAF
Opex breakdown, \$/ton liquid steel³					<p>There are emerging production technologies for low-carbon iron units including:</p> <ul style="list-style-type: none"> • Molten oxide electrolysis • Ammonia DRI • HIs melt process • Others <p>Emissions intensity and economics are unclear</p>
Emissions intensity,² kg CO₂/ton steel	~0.3	<0.1	<0.1	<0.1	
Capex – decarb retrofit⁴, \$B	~0.6	N/A	~0.3	~0.1 ⁶	
Capex – new facility⁴, \$B	N/A ⁵	0.3 ¹³	~1.2 ¹⁰	~0.9 ¹¹	
Decarbonization challenges	<ul style="list-style-type: none"> • Limited demonstration of CCS on coke oven, BF-BOF • CCS is cost additive <p><i>Detail on all BF-BOF decarb levers (beyond CCS) follows</i></p>	<ul style="list-style-type: none"> • Near 100% scrap is predominately used to produce long products • Scrap availability and quality drives production capacity 	<ul style="list-style-type: none"> • No commercial demonstrations of CCS retrofit for NG-DRI/HBI plants¹⁴ • CCS is cost additive • DRI/HBI price not competitive w/pig iron 	<ul style="list-style-type: none"> • No hydrogen-DRI/HBI plants in the U.S. • Limited Electrolytic hydrogen infrastructure • Price of material & energy inputs (e.g., Electrolytic hydrogen price vs. NG⁶, DRI/HBI vs. pig iron) 	

Notes: Costs above represent perspective of steel producer | 1. Largely labor and mill maintenance | 2. Emissions intensity per ton liquid steel assumes that grid decarbonization reaches 100% and contingent on carbon capture rate of 90% | 3. Assume scrap ratio of 60% combined with iron units in EAF and scrap ratio of 20% in BF-BOF | 4. Reflects costs for 1.2 MT steel facility. Retrofit reflects cost of CCS or hydrogen installation on existing facility | 5. There are no plans to build additional BF-BOF mills domestically | 6. Cost of retrofitting NG-DRI/HBI to hydrogen | 7. Scrap use is highly variable, many steelmakers will fluctuate use of iron ore and scrap as cost of these inputs change due to external conditions | 8. Assumes range uses cost difference between merchant and integrated DRI/HBI production | 9. Range assumes an electrolytic hydrogen price of \$2-\$4/kg | 10. Includes new NG-DRI/HBI built with CCS | 11. Includes cost of electrolyzer | 12. Alternative iron units | 13. Cost to build new EAF | 14. Recent announcement by Nucor to deploy

Iron & Steel: Decarbonization levers

% Share of sector abatement potential



Notes: BF-BOF steel production has two primary emissions sources that can be abated using a variety of levers (e.g., CCS, raw material substitution, electrification) | 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 BF-BOF steel emissions | 3. As more U.S. steelmakers shift to DRI/HBI-EAF there could be constraints on scrap metal availability as a key material input in U.S. EAFs (~0.7t/t of steel). Abatement reflects decarbonized grid scenario | 4. Note that this reflects difference in furnace emissions and increased scrap consumption | 5. NG DRI-EAF is estimated to be ~\$100-150/ton whereas hydrogen DRI-EAF is ~\$150-250/t | 6. Can only make up ~10-15% of material input | 7. Varies by application. BF-BOF applications are expected to be \$40-110/tCO2 with 45 Q and NG-DRI/HBI applications are expected to be \$140-290/tCO2. | 8. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

Source: McKinsey, Mission Possible Partnership Net Zero Steel, "Decarbonizing the iron and steel industry: A systematic review of sociotechnical systems, technological innovations, and policy options" (Kim et al., July 2022) , World steel association, Steelmakers annual report

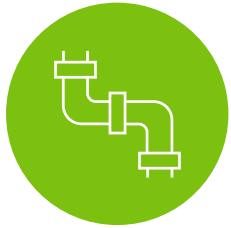
Iron & Steel: Operational decarbonization momentum

U.S. stage of decarbonization lever development

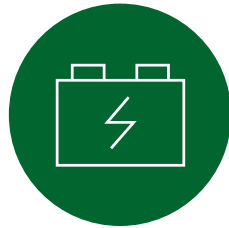
 Deployable

 Demo

 R&D / Pilot



CCUS
(e.g., BF-BOF², NG DRI/HBI³, Utilization)



Industrial electrification
(e.g., EAF⁴)



Energy efficiency



Electrolytic hydrogen
(e.g., hydrogen-DRI/HBI⁵)



Raw material substitution
(e.g., DRI/HBI)



Alternative production methods
(e.g., ironmaking¹)

Notes: 1. Includes direct reduced iron and molten oxide electrolysis from companies such as Boston Metal | 2. Blast furnace-basic oxygen furnace (BF-BOF) | 3. Natural gas direct reduced iron / hot briquetted iron (NG DRI/HBI) | 4. Electric arc furnace (EAF) | 5. Direct reduced iron / hot briquetted iron (DRI/HBI)

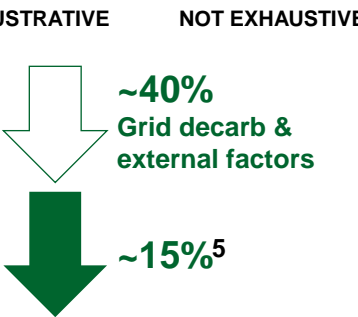
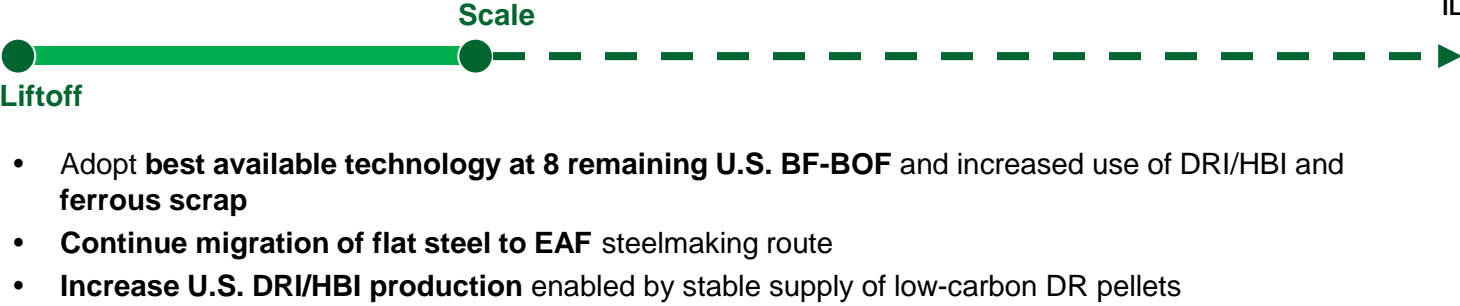
Iron & Steel: Liftoff pathway

Technology examples

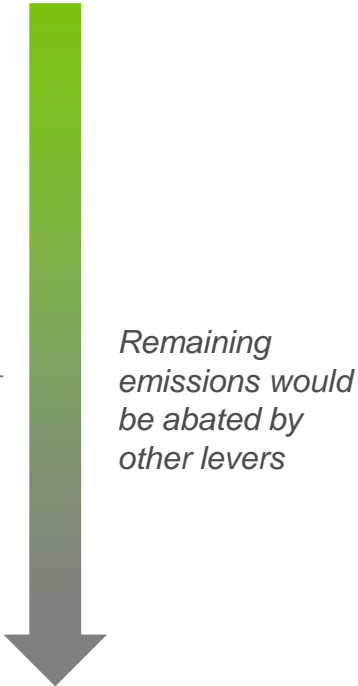
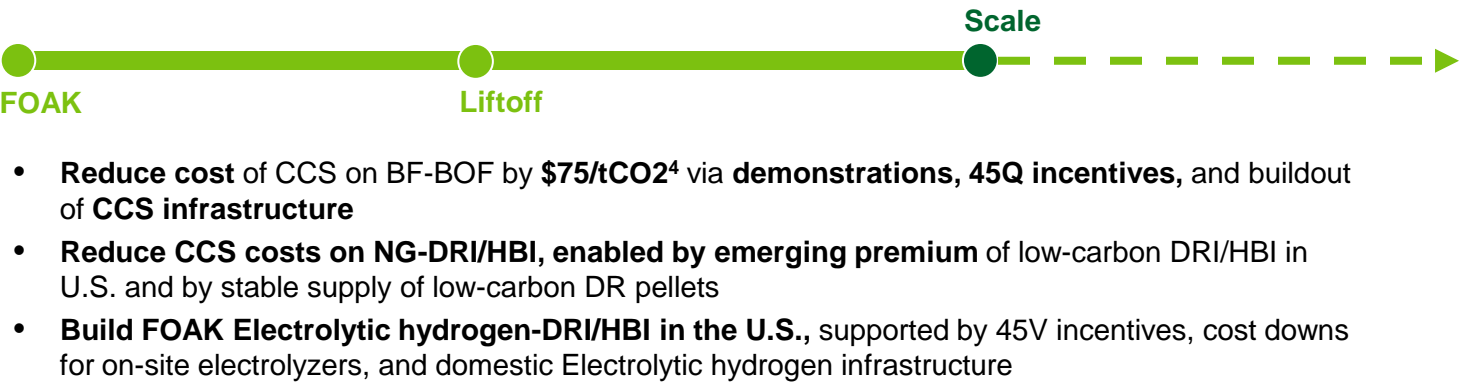
Pathway to commercial liftoff – Priority decarbonization actions¹

2030 estimated emissions abatement in Iron & Steel², %

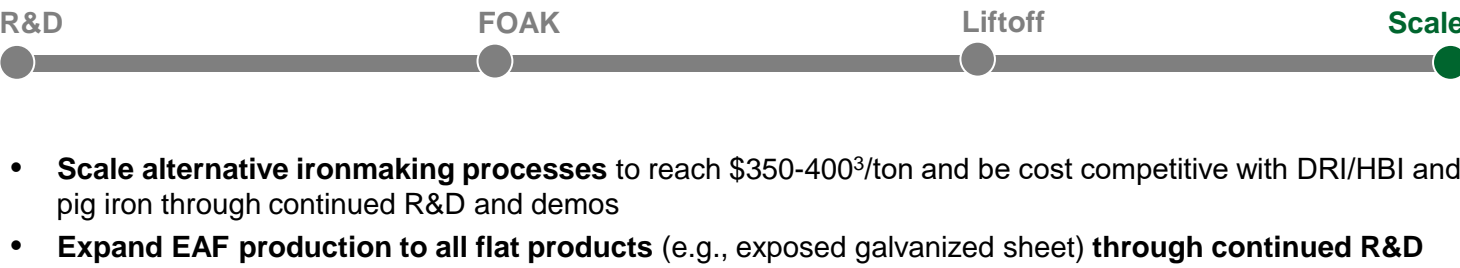
- Deployable**
- Energy efficiency
 - Industrial electrification: Transition to EAF
 - Raw material substitution (scrap, hydrogen DRI/HBI)



- Demonstration-stage**
- CCS: BF-BOF + CCS
 - CCS: NG-DRI/HBI + CCS
 - Electrolytic hydrogen: Electrolytic hydrogen-DRI/HBI
 - CCUS: Utilization retrofits



- R&D/Pilot**
- Alternative production method (e.g., electrowinning, molten oxide electrolysis)
 - Increase EAF production



Timeline 2023 2030 2040 2050

Net-zero

Notes: 1. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption | 2. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as the number for BF-BOF mills that transition to EAF and evolution of CCS on BF-BOF and NG-DRI/HBI | 3. Based on estimate merchant cost of pig iron, DRI/HBI | 4. Reflects cost gap for BF-BOF CCS as published in carbon management report | 5. Calculated based on transition to electrification and raw material substitution does not evaluate energy efficiency levers.

Agenda

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 - Aluminum
 - Glass

Food & Beverage: Industry Overview

~85 MT CO₂ 2021 U.S. Emissions

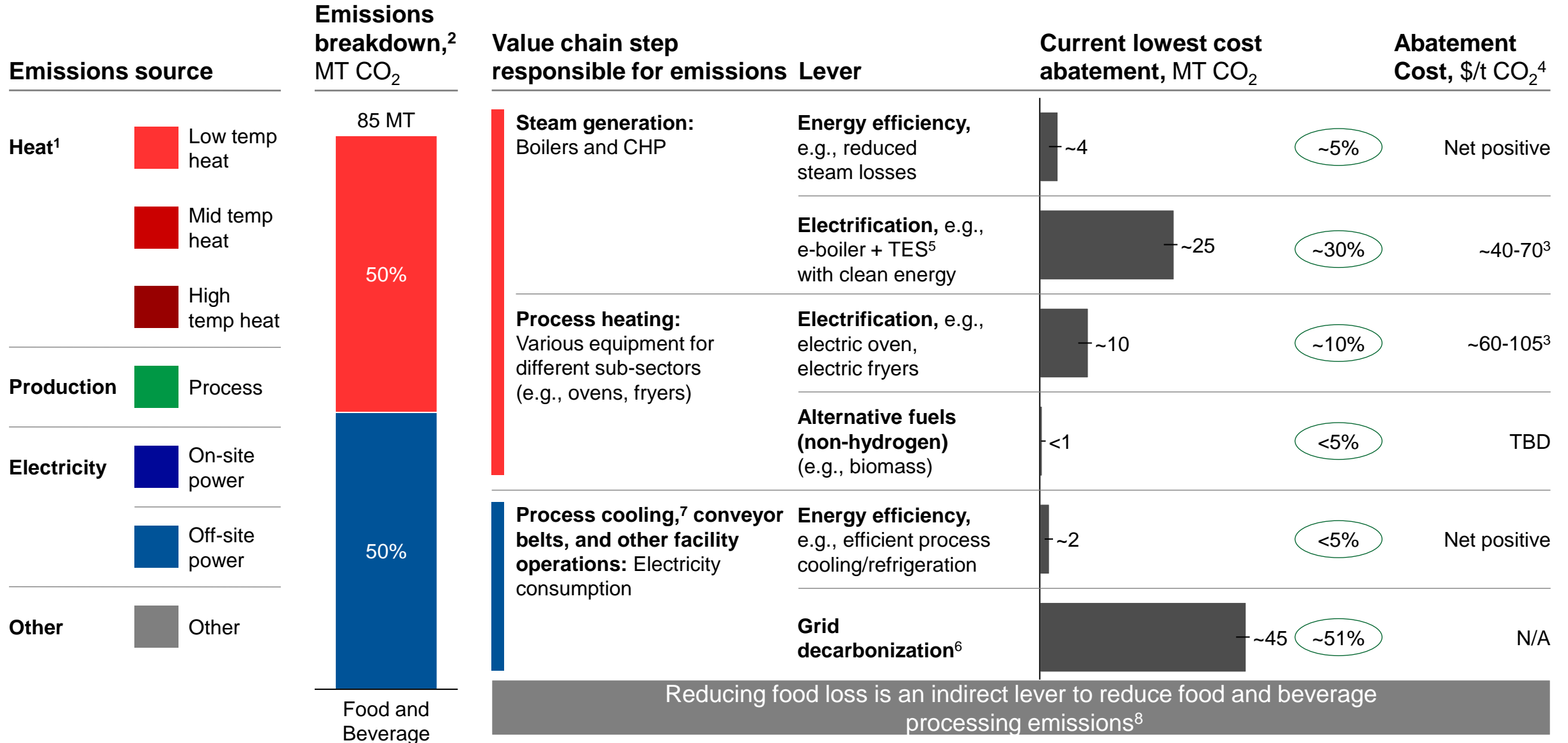
~400 MT CO₂ 2021 Global Emissions

Industry Context

- **F&B processing emissions are in scope for IRA** but account for <10% of total value chain emissions across major product categories⁶
 - On-farm, transport, packaging, retail and post-consumer activities are out of scope
- There is substantial variation across F&B production processes
 - Deployment of decarbonization levers will need to be product- and geography-specific
- Industry Scope 1 & 2 reduction targets by 2035⁵ range between 10-40%

Food & Beverage: Decarbonization levers

% Share of sector abatement potential



Reducing food loss is an indirect lever to reduce food and beverage processing emissions⁸

1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 food & beverage processing emissions | 3. Assumed to be 1.5x cost of electrified steam generation | 4. Wide range due to diverse products, processes, and facility sizes | 5. Thermal energy storage (TES) | 6. Biden Administration goal of reaching 100% clean electrical grid by 2035 | 7. Process cooling is a significant portion of current food & beverage processing electrical load and there are a range of levers that could be used to reduce electricity consumption | 8. Manufacturing is the largest source of food waste/loss

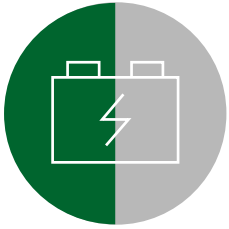
Food & Beverage: Operational decarbonization momentum

U.S. stage of decarbonization lever development

■ Deployable

■ Demo

■ R&D / Pilot



Industrial electrification

(e.g., Deployable: Electric boilers, R&D: Other equipment¹)



Energy efficiency

(e.g., waste energy recovery)



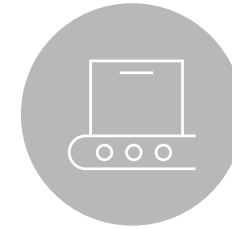
Electrolytic hydrogen¹

(e.g., hydrogen boilers)



Alternative fuel (non-hydrogen)

(e.g., Demo: Biomass in boilers, R&D: Biomass in other equipment¹)



Alternative production methods²

Water usage is particularly intensive in food & beverage processing - wastewater treatment, recovery, and reuse could reduce facility's water consumption and carbon footprint

Notes: 1. Equipment varies by subsegment, product, and facility with some applications in different stages. | 2. E.g., absorption chillers, ejector refrigeration, deep waste energy and water recovery, alternative protein manufacturing

Source: 2018 EPA Flight, 2018 EERE Manufacturing Energy and Carbon Footprints report, 2022 IEDO Report, McKinsey Global Energy Perspective, Communications, Earth & Environment (2022)

Food & Beverage: Liftoff pathway

2030 estimated emissions abatement in Food & Beverage %

Technology examples

Pathway to commercial liftoff – Priority decarbonization actions³

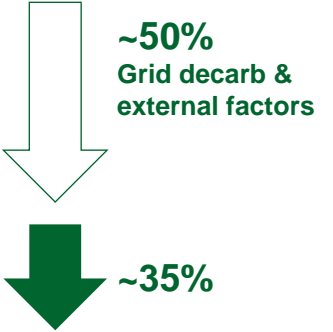
ILLUSTRATIVE NOT EXHAUSTIVE

Deployable

- **Energy efficiency** (e.g., energy mgmt. systems, increase CHP, **efficient refrigerators, etc.**)
- **Industrial electrification** (boiler, heat pump)



- Liftoff**
- Adopt **best available technology across food & beverage processing facilities**
 - Increase awareness of food & beverage processing emissions and solutions and proper food storage practices
 - Co-create holistic emissions reduction plans with food & beverage companies that tackle Scope 1-3 emissions
 - **Reach ~\$15/MW² cost of low temp. heat electrification (e.g., electric boilers/heat pumps) to be competitive vs. fossil fuel boilers and other heating equipment (e.g., dryers, ovens), enabled by demonstrations and cost downs**



Demonstration-stage

- **Alternative fuel (non-hydrogen) for low temp heating equipment**



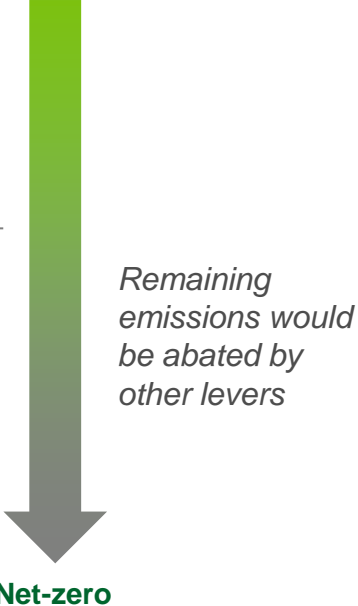
- **Increase use of alternative fuels in boilers and other heating equipment (e.g., biomass, renewable natural gas, etc.)**

R&D/Pilot

- **Electrolytic hydrogen** (e.g., boilers)
- **Industrial electrification** (other equipment)
- **Alternative production methods**



- Make alternative **low-carbon, low temp. heat methods** such as hydrogen boilers cost competitive with incumbent methods
- Develop cost-effective electric alternatives to other process heating equipment (specific to product)
- **Make alternatives to conventional food & beverage processing equipment (e.g., absorption chillers, ejector refrigeration, deep waste energy and water recovery, alternative protein manufacturing, etc.) cost competitive with incumbent methods**



Timeline 2023 2030 2040 2050

1. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as the evolution of Clean hydrogen boilers | 2. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂e abatement cost for ethylene steam generation (used as a proxy for low-temperature heat) | 3. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption

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 - Glass

Cement: Industry Overview

~69

MT CO₂ 2021 U.S. Emissions

~2,500

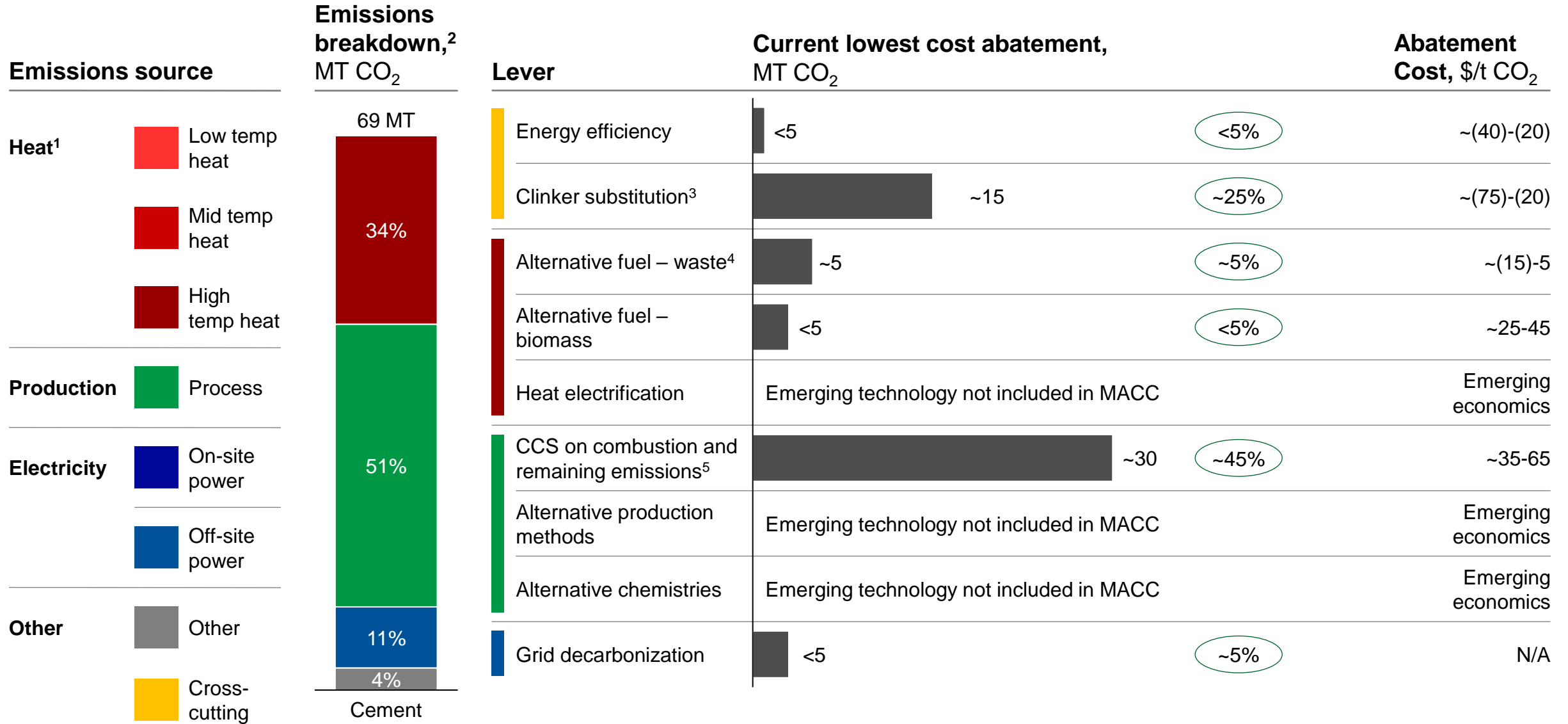
MT CO₂ 2021 Global Emissions

Industry Context

- Government procurement accounts for ~50% of the market, giving public sector an outsized role to play in accelerating decarbonization, but multiple tiers and fragmentation in value chain make it challenging to create clear demand signal
- 98 active cement plants in U.S. (96 in 34 states, 2 in PR)
- Significant opportunity for U.S. to expand use of low-carbon approaches compared to international peers:
 - Approximately 15% alternative fuels mix vs. Europe's average ~50%
 - 90% clinker-to-binder ratio vs. global average of ~70%
- Industry Scope 1 & 2 reduction targets by 2035 range⁵ between 10-65%

Cement: Decarbonization levers

% Share of sector abatement potential



Notes: 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 cement emissions | 3. Assuming 65% clinker ratio | 4. Average based on several different types of waste feedstocks | 5. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

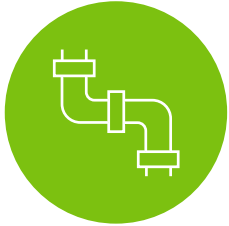
Cement: Operational decarbonization momentum

U.S. stage of decarbonization lever development

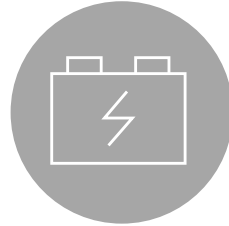
 Deployable

 Demo

 R&D / Pilot



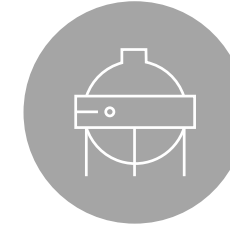
CCS
(e.g., rotary kiln)



Industrial electrification
(e.g., pre-calcination and kiln electrification)



Energy efficiency



Electrolytic hydrogen



Raw material substitution²
(e.g., clinker alternative)



Alternative fuel (non-hydrogen)
(e.g., biomass, waste)



Alternative production methods¹
(e.g., electrochemical calcination, calcium silicate)

Notes: 1. Geopolymers | 2. While substitution of limestone and fly ash are deployed today, other clinker substitutes are more nascent. See the following sources for additional detail: a.) U.S. Department of Energy - Office of Energy Efficiency & Renewable Energy. (n.d.). Industrial Efficiency and Decarbonization Office (IEDO) FY23 Multi-Topic FOA. Novel cements. Cembureau. (2018, September 28).

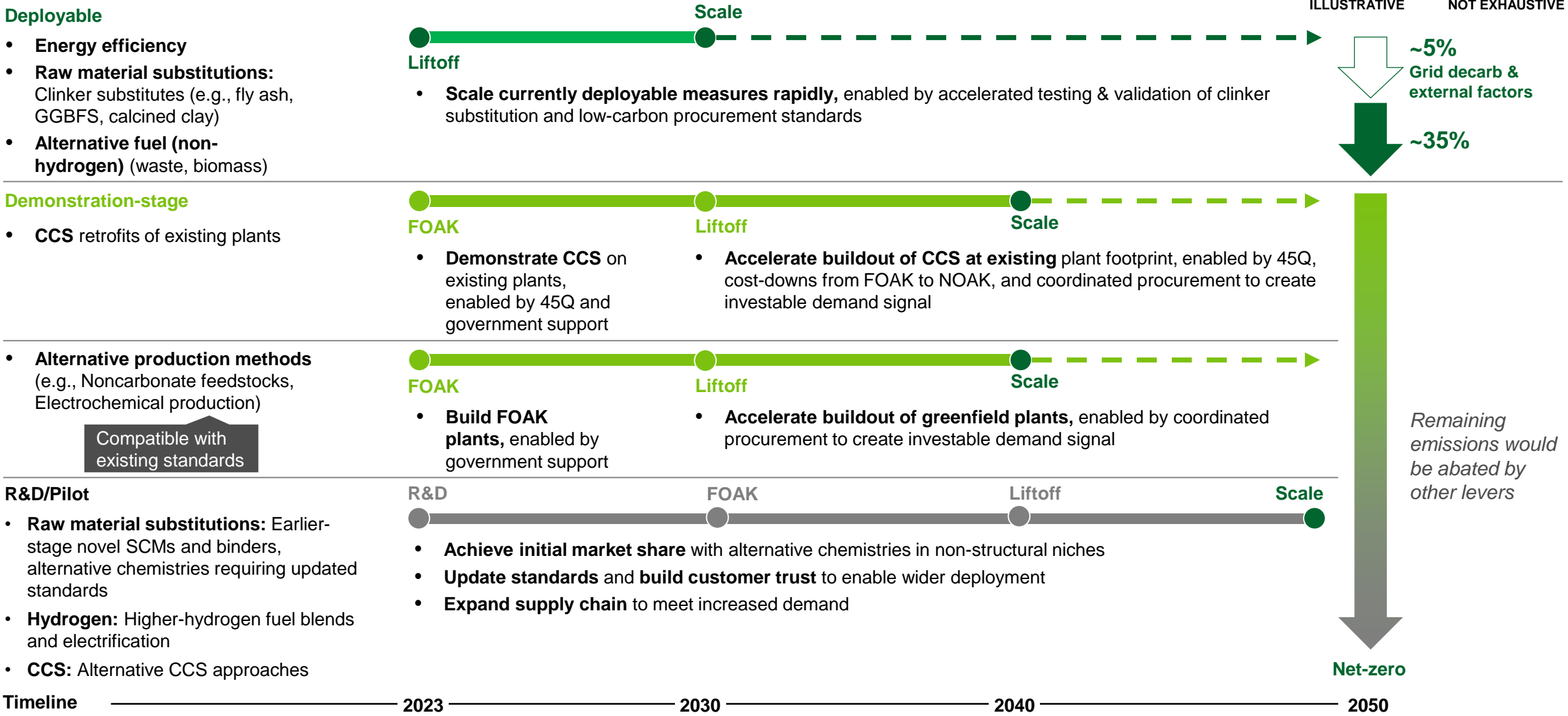
Source: McKinsey – “Laying the foundation for zero-carbon cement”, Portland Cement Association, DOE Carbon Management Liftoff Report, GCCA, Cemnet, IFC, GNR, IEA “Low-Carbon Transition in the Cement Industry”

Cement: Liftoff pathway

Technology examples

Pathway to commercial liftoff – Priority decarbonization actions²

2030 estimated emissions abatement in Cement %



Notes: 1. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as the emergence of alternative production methods and chemistries | 2. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption

Agenda

- Introduction
- Cross-sector insights
- **Sector-level insights**
 - Sector leadership opportunities
 - Chemicals
 - Refining
 - Iron & Steel
 - Food & Beverage
 - Cement
 - **Pulp & Paper**
 - Aluminum
 - Glass

Pulp & Paper: Industry Overview

~48 MT CO₂ 2021 U.S. Emissions

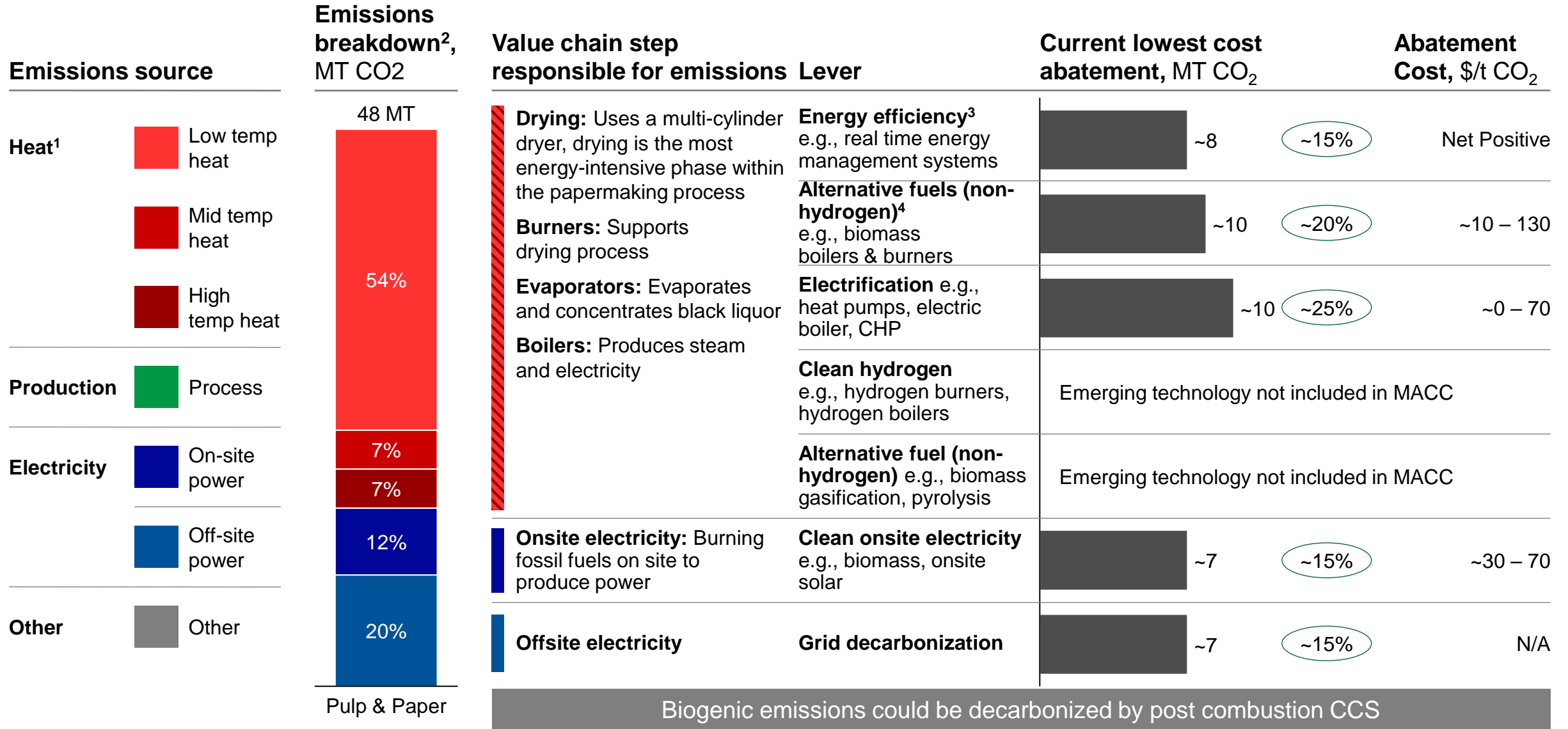
~200 MT CO₂ 2021 Global Emissions

Industry Context

- Paper demand is expected to grow <1% from 2021 to 2030
 - Packaging is expected to grow faster and printing to decrease
- Most paper mills are focusing on transitioning from remaining coal-fired boilers to natural gas and biomass boilers
 - The industry currently supplies >60% of their fuel needs from biomass
- Most U.S. paper producers are not implementing decarbonization levers beyond energy efficiency, renewable energy and recycling
- U.S. is a net exporter of Pulp & Paper products
- Industry Scope 1 & 2 reduction targets⁵ by 2035 range between 20-50%

Pulp & Paper: Decarbonization levers

(%) Share of sector abatement potential



Notes: 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 pulp and paper production emissions | 3. Energy efficiency levers could include real-time energy management systems, air dryers, variable speed drivers, turbo blower pump, new-technology pulper, radial blowers, mechanical vapor recompression, stationary siphon & drying bar | 4. Includes biomethane boilers (brownfield), biomass burner, RDF boiler, biomass boiler, biomethane burner (brownfield).

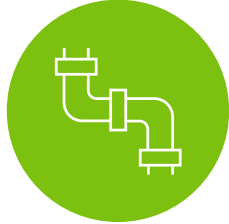
Pulp & Paper: Operational decarbonization momentum

U.S. stage of decarbonization lever development

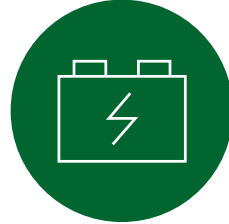
 Deployable

 Demo

 R&D / Pilot



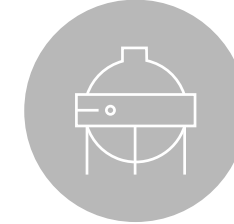
CCS
(e.g., black liquor boiler)



Industrial electrification
(e.g., heat pumps, boilers)



Energy efficiency
(e.g., RTEM¹)



Electrolytic hydrogen
(e.g., burners, boilers)



Raw material substitution
(e.g., recycling)



Alternate fuel (non hydrogen)
(e.g., biomass)

Note: 1. Real time energy management (RTEM)

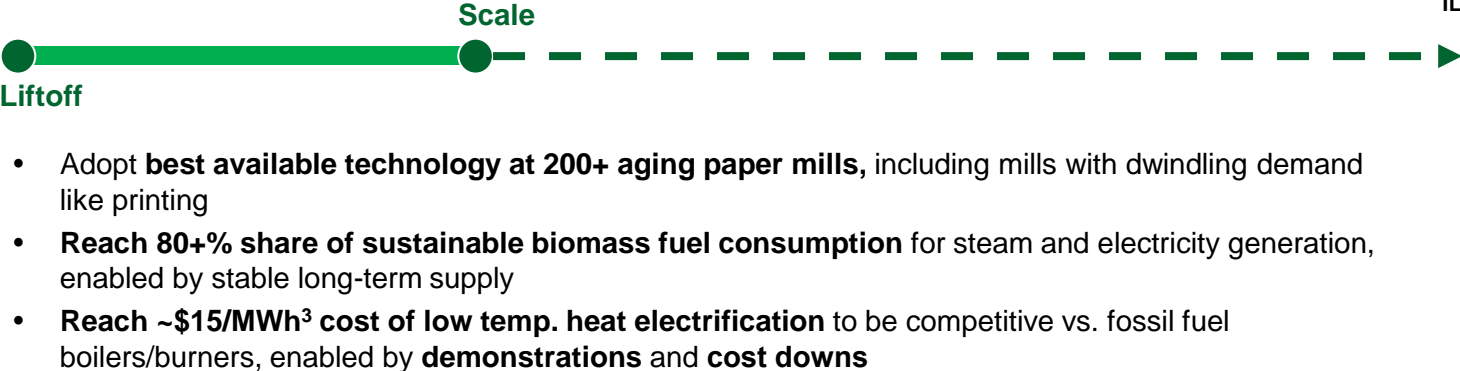
Pulp & Paper: Liftoff pathway

Technology examples

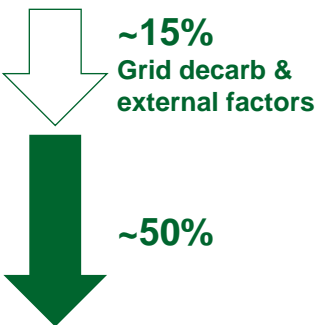
Deployable

- Energy efficiency
- Clean electricity and alternative fuels (e.g., biomass)
- Industrial electrification: Low temp. heat electrification

Pathway to commercial liftoff – Priority decarbonization actions⁴

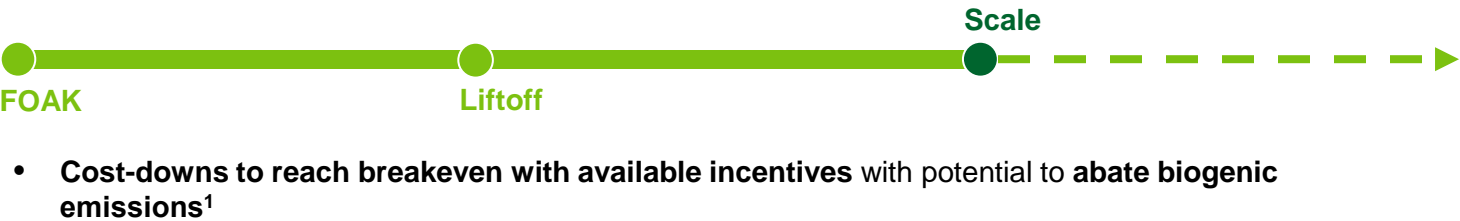


ILLUSTRATIVE NOT EXHAUSTIVE



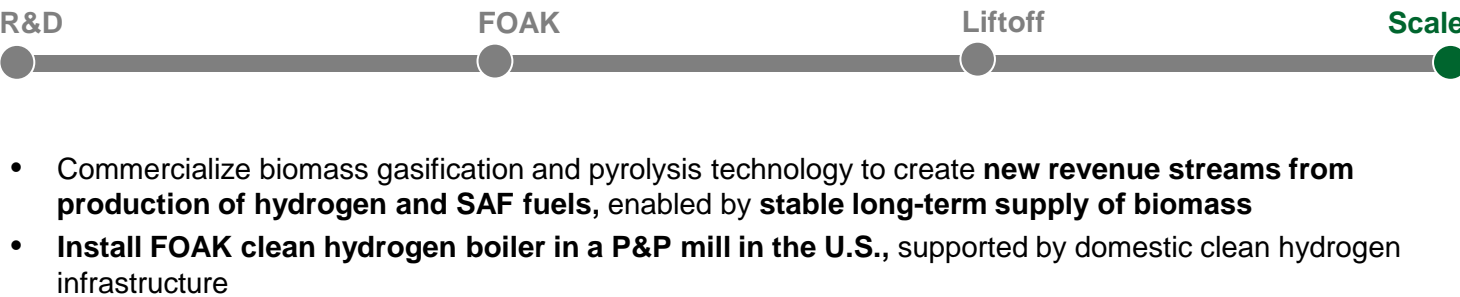
Demonstration-stage

- CCS (black liquor boiler)



R&D/Pilot

- **Alternative technology** (e.g., gasification, pyrolysis)
- **Electrolytic hydrogen** (e.g., Boilers)



Remaining emissions would be abated by other levers

Net-zero

Timeline 2023 2030 2040 2050

Notes: 1. Biogenic emissions account for an additional 104MT CO₂e in 2020 (over 2x the sector's energy related emissions) | 2. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as the use of alternative fuels | 3. Based on assumption that fossil-fuel based boilers are replaced with electric boilers. Capex is scaled for adoption of other levers such as electrification and alternate fuels | 4. Indicative timeline presented for R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption

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 - Pulp & Paper
 - **Aluminum**
 - Glass

Aluminum: Industry Overview

~15

MT CO₂ 2021 U.S. Emissions

~16

MT CO₂e 2021 U.S. Emissions

~1,100

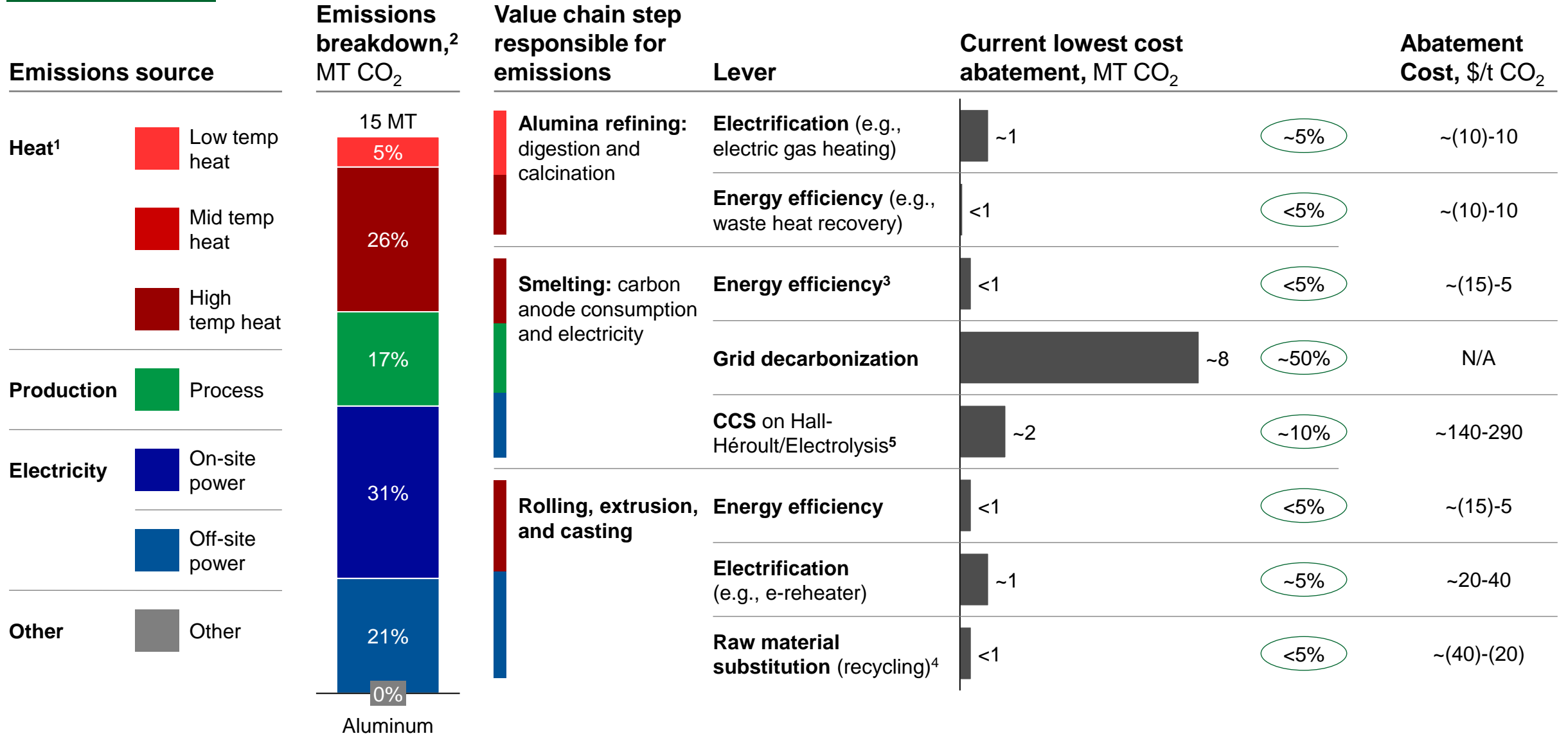
MT CO₂ 2021 Global Emissions

Industry Context

- U.S. aluminum demand expected to increase due to energy transition and EV uptake
- U.S. currently relies significantly on imports of primary aluminum
 - U.S. primary aluminum supply has been historically shrinking due to high power costs with no near-term reversal expected
 - U.S. imports ~2Mt of primary aluminum (~66% of domestic primary aluminum demand), largely from Canada
- U.S. secondary aluminum supply has been increasing recycled content usage and has recently announced additional recycling capacity
- Industry Scope 1 & 2 reduction targets by 2035 range⁴ between 20-50%

Aluminum: Decarbonization levers

% Share of sector abatement potential



1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 aluminum production emissions | 3. U.S. aluminum smelters are largely very old resulting in residual emissions of perfluorocarbons which are highly potent greenhouse gases from equipment leaks and disrepair | 4. Despite relatively small abatement potential, recycling has other ancillary benefits including de-risking U.S. aluminum exposure | 5. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

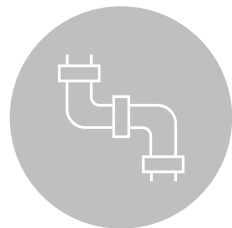
Aluminum: Operational decarbonization momentum

U.S. stage of decarbonization lever development

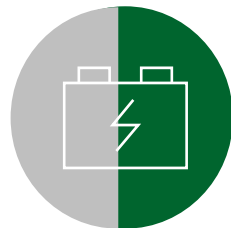
 Deployable

 Demo

 R&D / Pilot



CCS
(e.g., smelting process²)



Industrial electrification
(R&D: high temp heat,³
Deployable: low temp heat)



Energy efficiency
(e.g., heat recovery)



Electrolytic hydrogen
(e.g., hydrogen calciner)



Raw material substitution
(Demo: Zorba processing
and yield improvement,
Deployable: Increase scrap
usage)



**Alternative production
methods**
(Demo: inert anode,¹
RD&D: carbochlorination)

Aluminum: Liftoff pathway

ILLUSTRATIVE NOT EXHAUSTIVE

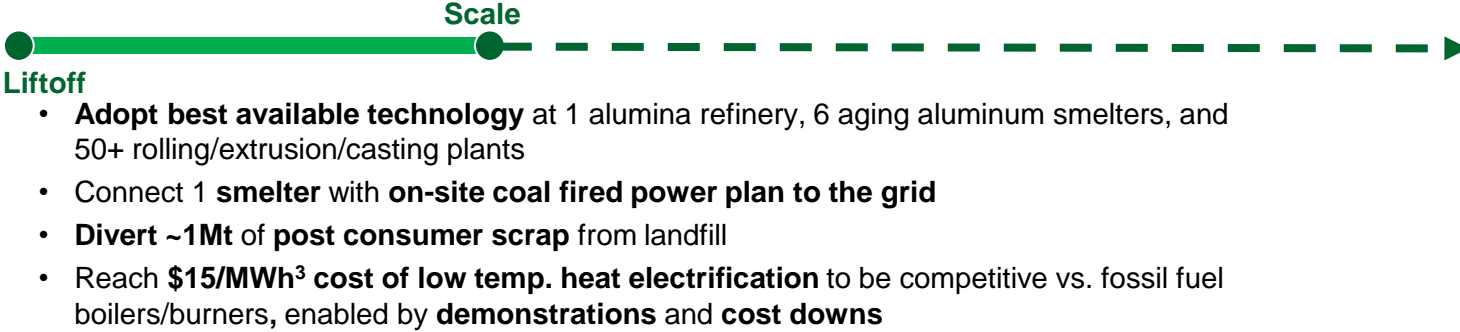
Technology examples

Pathway to commercial liftoff – Priority decarbonization actions⁶

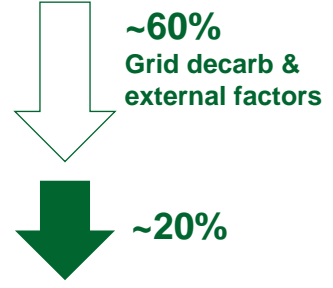
2030 estimated emissions abatement in Aluminum %

Deployable

- Energy efficiency
- Raw material substitution: Increase scrap usage
- Low temp heat electrification

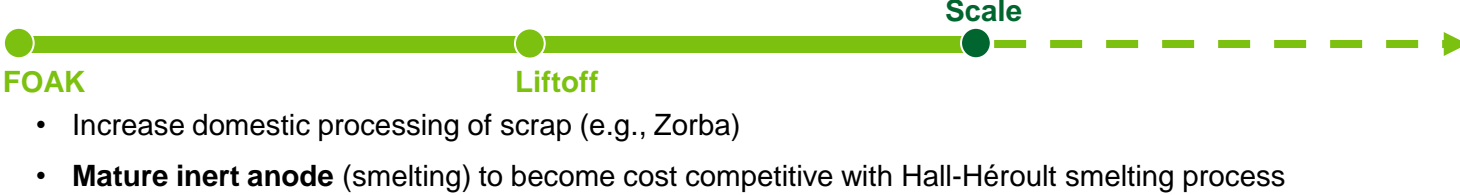


- Adopt best available technology at 1 alumina refinery, 6 aging aluminum smelters, and 50+ rolling/extrusion/casting plants
- Connect 1 smelter with on-site coal fired power plan to the grid
- Divert ~1Mt of post consumer scrap from landfill
- Reach \$15/MWh³ cost of low temp. heat electrification to be competitive vs. fossil fuel boilers/burners, enabled by demonstrations and cost downs



Demonstration-stage

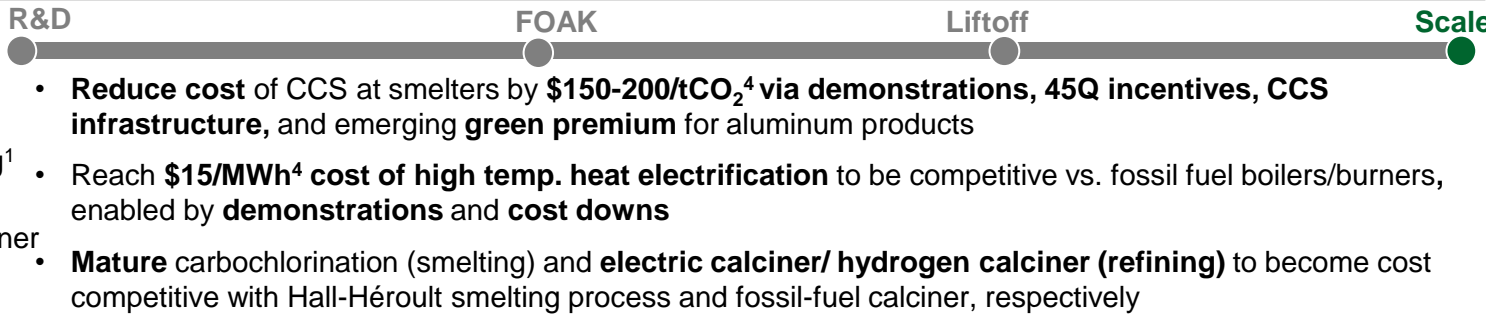
- Raw material substitution: Increase Zorba processing
- Alternative production methods: Inert anode



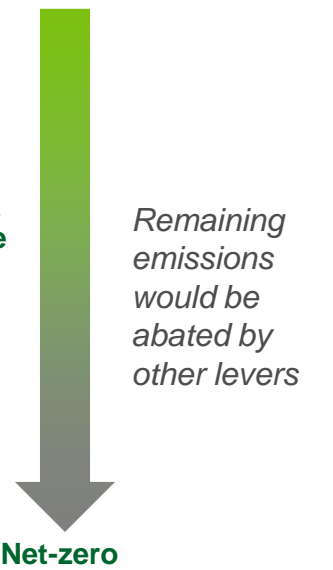
- Increase domestic processing of scrap (e.g., Zorba)
- Mature inert anode (smelting) to become cost competitive with Hall-Héroult smelting process

R&D/Pilot

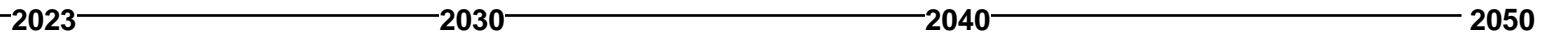
- CCS on smelters
- Industrial electrification: High heat electrification in rolling/extrusion/casting¹
- Industrial electrification: E-calciner
- Electrolytic Hydrogen: hydrogen-calciner
- Alternative production methods: Carbochlorination



- Reduce cost of CCS at smelters by \$150-200/tCO₂⁴ via demonstrations, 45Q incentives, CCS infrastructure, and emerging green premium for aluminum products
- Reach \$15/MWh⁴ cost of high temp. heat electrification to be competitive vs. fossil fuel boilers/burners, enabled by demonstrations and cost downs
- Mature carbochlorination (smelting) and electric calciner/ hydrogen calciner (refining) to become cost competitive with Hall-Héroult smelting process and fossil-fuel calciner, respectively



Timeline



Notes: 1. Electrical furnace – resistance, electrical furnace – induction, plasma furnace | 2. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as use of raw material substitution (e.g., Zorba processing) | 3. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂ abatement cost for ethylene steam generation (used as a proxy for low-temperature heat) | 4. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation. | 5. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂ abatement cost for ethylene steam generation (used as a proxy for low-temperature heat) | 6. Indicative timeline presented R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption

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 - Cement
 - Pulp & Paper
 - Aluminum
 - **Glass**

Glass: Industry Overview

~11 MT CO₂ 2021 U.S. Emissions

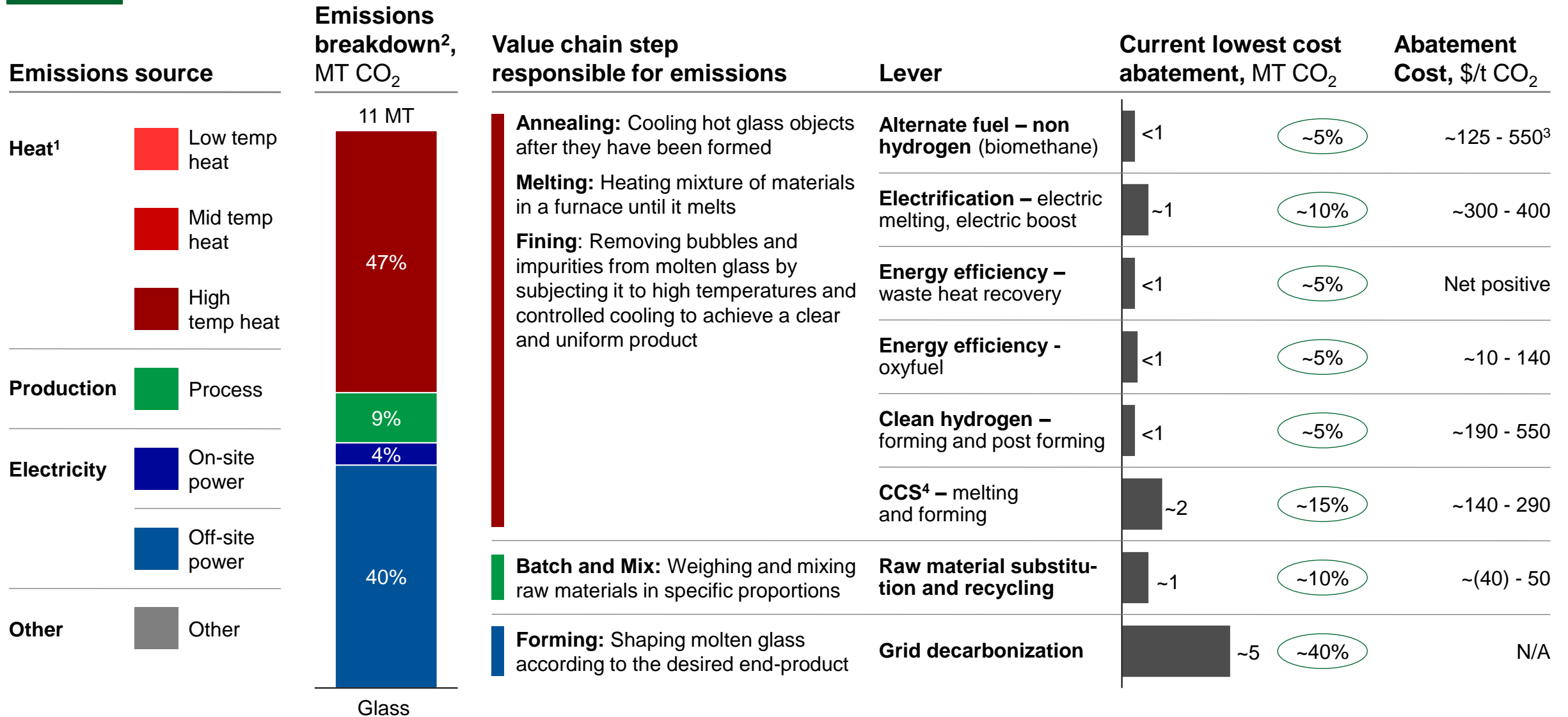
~100 MT CO₂ 2021 Global Emissions

Industry Context

- U.S. is the leading glass importer worldwide, importing \$8B+ in 2018
- Flat glass and container glass are the largest segments by volume
 - Flat glass growth is driven by increase in solar panel and construction glass demand
 - Container glass growth is partially driven by sustainability and premium perception of glass containers vs. other substrates
 - Currently, the industry is focused on increasing cullet usage; however, U.S. container glass recycled content is 30% vs. 60% in Europe
- Industry Scope 1 & 2 reduction targets by 2035 range⁴ between 15-50%

Glass: Decarbonization levers

% Share of sector abatement potential



Notes: 1. Temperature ranges: low temperature heat is from -30°C to 200°C, medium heat is from 200°C to 400°C, and high heat is 400+°C | 2. Breakdown of 2021 glass production emissions | 3. Lower bound represents estimates for biomethane forming in container glass and higher bound represents estimates for biomethane melting in container glass | 4. Displayed cost estimates based on capture costs from various sources (see appendix for detail) with transport (GCCSI, 2019) and storage (BNEF, 2022) costs of ~\$10-40/t. All in 2022 dollars. All CCS figures represent retrofits, not new-build facilities. The lower bound costs represents a NOAK plant in a low cost retrofit scenario with low inflation. The higher bound costs represents a FOAK plant in a high cost retrofit scenario with high inflation.

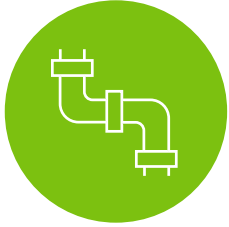
Glass: Operational decarbonization momentum

U.S. stage of decarbonization lever development

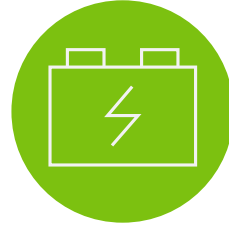
 Deployable

 Demo

 R&D / Pilot



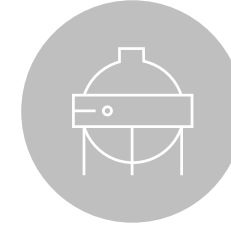
CCS
(e.g., melting and forming)



Industrial electrification
(e.g., electric melting)



Energy efficiency
(e.g., Oxyfuel, waste heat recovery)



Electrolytic hydrogen
(e.g., hydrogen melting)



Raw material substitution
(e.g., Deployable: recycling,¹
R&D: silica alternatives)



Alternative fuels (non-hydrogen)
(e.g., biomethane forming/
postforming)

Note: 1. Increase cullet usage

Source: Manufacturing Energy and Carbon Footprint: Glass and Glass Production U.S. DOE, [Glass International 'Could carbon capture work in the glass manufacturing sector?'](#), Zier 2021 A review of decarbonization options for the glass industry, [Technical analysis – Glass sector \(NACE23.1\)](#).

Glass: Liftoff pathway

Technology examples

Deployable

- **Raw material substitution** (e.g., cullet usage)
- **Energy efficiency** (e.g., oxyfuel, waste heat recovery)

Demonstration-stage

- **Industrial CCS**
- **Industrial electrification** (e.g., preheating cullet, melter)

R&D/Pilot

- **Electrolytic hydrogen**
- **Raw material substitution** (e.g., silica alternatives)
- **Alternative fuel (non-hydrogen)** (e.g., biogas)

Timeline

Pathway to commercial liftoff – Priority decarbonization actions⁶



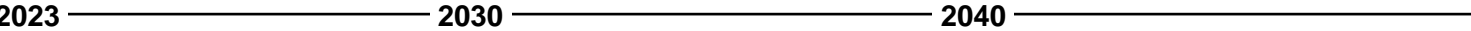
- Increase adoption of **oxyfuel and waste heat recovery**⁴, enabled by decreasing technology costs, increasing energy costs, and updated regulatory requirements
- **Increase cullet usage**² at glass plants (container) enabled by better cullet collection, increased MRF¹ capacity and improved MRF¹ sorting



- **Reduce CCS cost** in glass plants (flat and container), enabled by 45Q tax credit incentives, emerging premium for low-carbon glass and CCS infrastructure
- **Increase cullet usage at flat glass plants**, enabled by building supply chain for PV recycling and support building demolition recycling

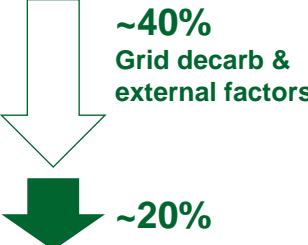


- **Reach \$35/MWh³ cost of electrolytic hydrogen and alternative fuel for high temp. heat to be competitive vs. fossil fuel boilers/burners**, enabled by demonstrations and cost downs
- **Deploy FOAK electric melter in flat and container glass production plants** and improve performance to reach **\$35/MWh³ to be competitive with fossil fuel**



2030 estimated emissions abatement in Glass %

ILLUSTRATIVE NOT EXHAUSTIVE



Remaining emissions would be abated by other levers

Net-zero

Notes: 1. Material recovery facility (MRF) | 2. EU's average cullet usage is 60% compared to the U.S. average of 30% | 3. Estimated as breakeven point on the MACC levelized cost of heat to reach \$0/tCO₂e abatement cost for ethylene steam cracking furnace (used as a proxy for low-temperature heat) | 4. Use of oxyfuel will diminish potential for waste heat recovery (due to much lower flue gas volumes) | 5. Abatement share ranges are constrained and based on alternative decarbonization pathways, varying on factors such as the evolution of CCS | 6. Indicative timeline presented R&D, FOAK, liftoff, and scale. Actual timelines will vary by technology based on technological maturity and barriers to adoption